



Authored by
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# **ABBREVIATIONS**

B-BBEE	Broad Based-Black Economic Empowerment		
<b>bn</b> Billion			
CSD	Central Supplier Database		
ePS	Electronic Procurement Solution		
FAQs	Frequently Asked Questions		
GTB	Government Tender Bulletin		
IPS	Integrated Procurement Solution		
MTEF	Medium-term expenditure framework		
NT	National Treasury		
PCC	Procurement Client Centre		
PPPFA	Preferential Procurement Policy Framework Act		
PPPFR	Preferential Procurement Policy Framework Regulations		
PT	Provincial Treasury		
PTIs	Provincial Treasury Instructions		
RDP	Reconstruction and Development Programme		
RFQ	Request for Quotations		
TBEC	Transversal Bid Evaluation Committee		
TBAC	Transversal Bid Adjudication Committee		
WCG	Western cape Government		
WCBD Western Cape Bid Document			
WCSEB Western Cape Supplier Evidence Bank			

#### **EXECUTIVE SUMMARY**



This report provides an overview of the Western Cape Government's (WCG) procurement performance for Quarter 1 of the **2024/25** financial year, covering fincancial achievements and other key milestones. Our procurement approach focuses on fairness, transparency, and cost-effectiveness, while also promoting local businesses and supporting historically disadvantaged groups.

# Key Highlights for Quarter 1 of 2024/25 financial year:

Total Procurement Spend: R4.84 billion - SMME Support: 24.32% of total spend

- Black-Owned Businesses: 45.33% of total spend

- Western Cape-Based Suppliers: 25.38% of total spend, with

21.91% benefiting suppliers in the City of Cape Town





The WCG uses digital tools to make procurement more efficient and transparent. Our Automated Planning Toolkit and e-Procurement System have greatly improved operations.

# 2024/25 Procurement Outlook:

- 2764 planned procurement opportunities valued over R100 000.

# 2024/25 Procurement Performance for Quarter 1:

- **-10.417 RFQs processed** via the e-Procurement Solution, with **4.715 awards.**
- 47 formal tenders advertised, with 4 awards published on the e-Tender.

# Top Spending Categories for 2024/25:

- Property Payments: R0.75 billion

- Other Fixed Structures: R0.68 billion

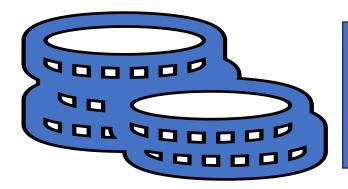
- Computer Services: R0.53 billion

Looking ahead, our procurement strategy continues to focus on value for money, supporting local economic development and the management of efficient service delivery.



# PART A: FINANCIAL PERFORMANCE IN PROCUREMENT

#### SUMMARY OF PROCUREMENT EXPENDITURE FOR QUARTER 1 OF 2024/25



For Quarter 1 of the 2024/25 financial year, the Western Cape Government spent

R4.84 billion

on procurement.

01

Highest Total Procurement Expenditure:

Department of Health and Wellness - R2.01 billion - 41.50% of provincial expenditure 02

# **Top 3 Commodities:**

- 1. Propert Payments (R0.75 bllion, 15.42%)
- 2. Other Fixed Structures (R0.68 billion, 14.04%)
- 3. Computer Services (R0.53 billion, 10.97%)

03

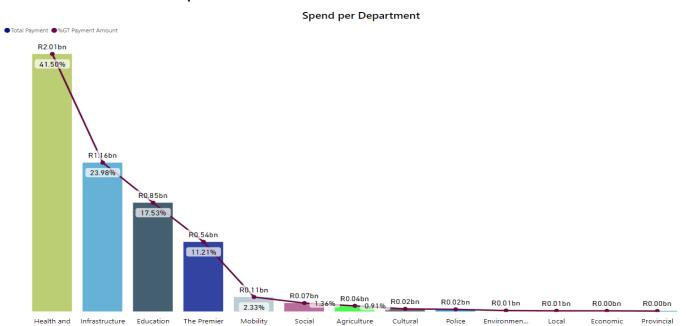
# **Top Suppliers:**

- 1. Foreign Microsoft Ireland, R261.11 million
- 2. H&I Construction (Pty) Ltd, R218.56 million
- 3. National Health Laboratory Services, R161.01 million
- 4. Actophambili Roads, R115.86 million

\*Note: National Health Laboratory Services in technically not a beneficiary emanating out of a procurement process but is a national public entity established in terms of the National Health Laboratory Service Act, No. 37 of 2000, governed by a Board to provide quality, affordable, and sustainable health laboratory services, training, and research for the Department of Health and Wellness.

# **EXPENDITURE ANALYSIS FOR QUARTER 1 OF 2024/25**

# Consolidated Procurement Spend for the Province



The visual summarizes the financial performance of WCG departments for the quarter 1 of 2024/25 financial year. In ranking order, the following three departments are the top spenders via procurement:

Affairs and

Sport

Oversight and

Safety

Affairs and

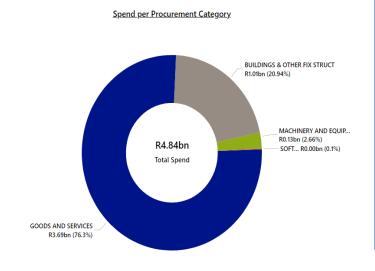
Community Development

Development

- Health and Wellness: R2.01 billion (41.50%).
- Infrastructure: R1.16 billion (23.98%); and
- Education: R0.85 billion (17.53%).

# **COMMODITY ANALYSIS FOR QUARTER 1 OF 2024/25**

# **Spend per Commodity Category**



#### Spending by Category for Quarter 1 of 2024/25

Government

Development

and Tourism

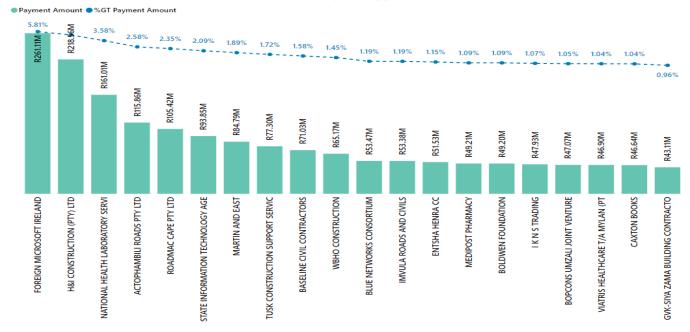
Treasury

WCG spent **R4.84 billion** via procurement as follows:

- R3.69 billion: for property payments, other fixed structures and computer services.
- R1.01 billion: buildings and other fixed structures.
- R0.13 billion: machinery and equipment.
- R0.00 billion (R5 million) was spent on software and intangible assets.

# **Top 20 Suppliers Spend**

#### **Top 20 Suppliers**



# **Top 20 Commodity Spend**

#### Payment Amount and %GT Payment Amount

Payment Amount and %GT Payment Amount by Commodity (SCOA level 4)

● Payment Amount ● %GT Payment Amount



# Key Expenditure Details for the Top Suppliers and Top Commodity Categories: 2024/25

In Quarter 1 Highlights:

Top Suppliers

- Foreign Microsoft Ireland: R261.11 million.
- H&I Constructions (Pty) Ltd: R218.56 million.
- National Health Laboratory Services: R161.01 million.
- Actophambili: R115.86 million.

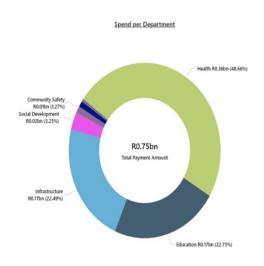
#### Major Expenditures:

- Property Payments: R0.75 billion primarily by the Departments of Health and Wellness, Education, and Infrastructure.
- Other fixed structures: R0.68 billion with major contributions from the Departments of Infrastructure.
- Computer Services: R0.53 billion by the Department of the Premier through the Centre for e-Innovation.

These investments reflect our commitment to enhancing public services and infrastructure in the Western Cape.

#### SPECIFIC COMMODITY FOCUS

# **Property Payments**





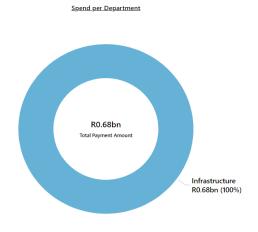
# Property Payments for Quarter 1 of 2024/25: R0.75 billion

- Department of Health and Wellness: R0.36 billion
- Western Cape Education
   Department: R0.17 billion
- Department of Infrastructure: R0.17 billion.

The top three suppliers who benefitted from this expenditure were:

- H&I Construction (Pty) Ltd, R64 353 439.49
- GVK-Siya Zama Building Contractors:
   R39 955 002.95; and
- WBHO Construction: R22 859 848.54.

#### **Other Fixed Structures**

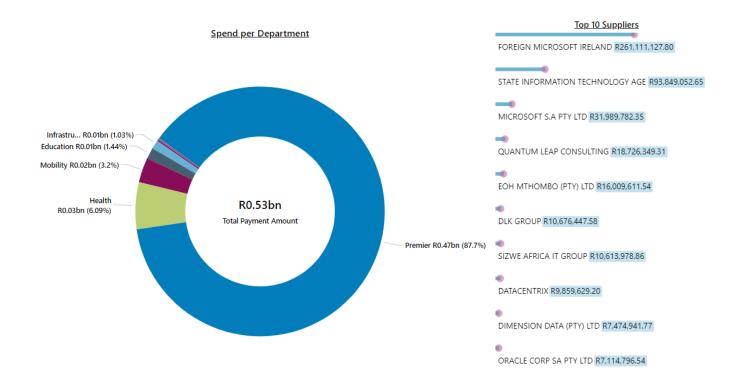




Other Fixed Structures expenditure for Quarter 1 of 2024/25: R0.68 billion primarily by the Department of Infrastructure for upgrading and adding new structures to existing government facilities:

- Actophambili Roads Pty Ltd: R115 855 334.27;
- Roadmac Cape Pty Ltd: R105 423 574.15; and
- H&I Construction Pty Ltd: R92 387 392.61.

#### **Computer Services**



Computer Services spend for Quarter 1 of 2024/2025: R0.53 billion primarily through the Department of The Premier's Centre for e-Innovation (Cel).

This **initiative** aims to improve service delivery across the province by leveraging information and communication technologies (ICT). Cel's key focus areas include:

- Strategic ICT;
- IT Management;
- Transversal Applications, and
- Connected Government on computer services and Infrastructure.

# Of the total spent:

- R261.11 million was paid to Foreign Microsoft Ireland for their IT solution.
- R93.85 million was paid to the State Information Technology Agency (SITA) for their specialized services.

These investments are critical for driving technological advancements and improving public sector efficiency in the Western Cape.

#### **Medical Supplies**



# Medical Supplies Investment for Quarter 1 of 2024/25: R0.46 billion

**Department of Health and Wellness** spent this on essential medical supplies during Quarter 1 of the 2024/2025 financial year. Key items procured included:

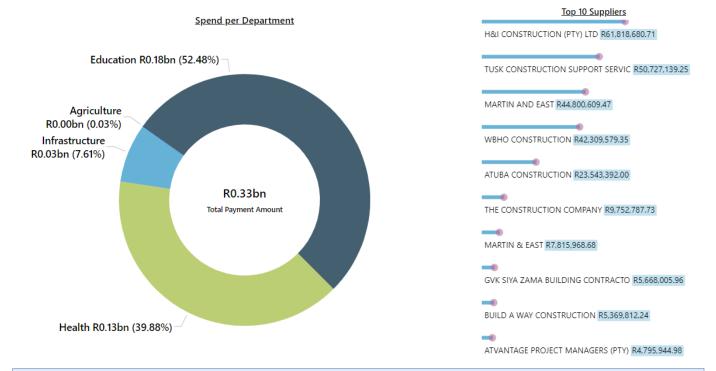
- Blood products and plasma.
- Surgical and medical supplies.
- Implantable sets.
- Surgical consumables; and
- Catheter tubes.

The following suppliers benefitted from the above:

- R15.68 million: Vertice Healthcare; and R12.84 million; and
- Smith and Nephew for healthcare products.

This expenditure highlights the importance of these resources in healthcare delivery across the province. These investments are essential to ensuring quality healthcare for all citizens.

#### **Building**



# Building Investments for Quarter 1 of 2024/25: R0.33 billion

Two key departments contributed to this spending:

- Western Cape Department of Education: R0.18 billion (52.48%) was used to upgrade and improve existing school buildings.
- **Department of Health and Wellness**: R0.13 billion (39.88%) was directed to new buildings and refurbishment in the health sector.

These investments aim to enhance education and healthcare infrastructure, ensuring better facilities for learners and patients across the province.

#### PART B: BUILDING A CAPABLE STATE

#### KEY PROCUREMENT INITIATIVES BY THE WESTERN CAPE GOVERNMENT

The Western Cape Government (WCG) is modernizing its procurement through technology to make operations faster, more transparent, and more accountable.

# Key Initiatives:

- Efficiency Boost: The Western Cape Supplier Evidence Bank and Procurement Planning Toolkit, now part of our electronic Procurement Solutions (ePS), streamline procurement.
- Data-Driven Decisions: These tools help departments make better choices for improved planning and execution.
- Improved Supplier Experience: Suppliers face less paperwork and enjoy easier access to procurement opportunities.

WCG's efforts to upgrade procurement ensure fair, transparent, and efficient service delivery for both departments and suppliers.

#### METHODS OF PROCUREMENT USED IN WCG

The Western Cape Government (WCG) uses various procurement methods to ensure efficient, transparent, and responsive processes:



COMPETITIVE



LIMITED BIDDING:



EMERGENCY PROCUREMENT



PARTICIPATING IN CONTRACTS PROCURED BY OTHER ORGANS OF STATE



PROCUREMENT FROM TRANSVERSAL CONTRACTS.



HONOURING OF EXISTING CONTRACTS



DISASTER: PROCUREMENT.

- Competitive Bidding: For purchases between R2,001 and R1 million, using requests for proposals (RFQs) or formal bids for those above R1 million.
- Limited Bidding: For selecting suppliers from a specific group when needed.
- Emergency Procurement: Used in urgent situations following emergency policies.
- Existing Contracts: Leveraging contracts from other government entities, per National Treasury regulations.
- Transversal Contracts: Utilizing national or provincial contracts for efficient procurement.
- Continuing Existing Contracts: Honouring valid contracts from previous years.
- Disaster Procurement: Follow specific guidelines

#### PROCUREMENT PLANNING

Procurement plans are an essential part of the WCG's procurement activities for a financial year. This ensures that procurement activities are aligned to service delivery objectives and budgets.

# **Procurement Planning Rationale**



BETTER PLANNING RESPONSIVE TO DELIVERY NEEDS



PRUDENT MANAGEMENT OF FUNDS



IMPROVED DECISION-MAKING



ADAPTIVE AND RESPONSIVE TO CHANGING NEEDS



SUSTAINABLE
OPTIONS AFTER
EMPOWERMENT
IMPACT
ASSESSMENTS
INFORM DECISIONS



TRANSPARENCY AND ACCOUNTABILITY IN PROCUREMENT DECISIONS

# **Automated Procurement Planning Toolkit**

Since 2021/22, the Western Cape Government (WCG) has used an Automated Procurement Planning Toolkit, now adopted by all departments, to streamline planning and track progress.

### **Key Points to Note:**

- Finalised procurement plans for 2024/25 were submitted by March 31, 2024.
- Plans may adjust due to budget changes, strategy shifts, or new needs.
- Published plans on the National Treasury eTender Portal and Provincial Treasury website show planned procurement but may not reflect all opportunities throughout the year.

# e-PROCUREMENT SOLUTION (ePS) AND THE WESTERN CAPE SUPPLIER EVIDENCE BANK (WCSEB)

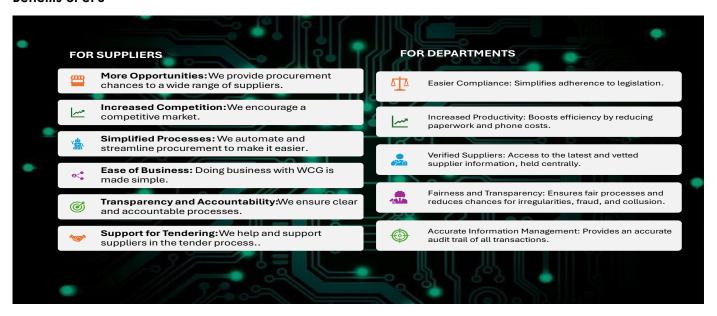
The WCG has been utilising digital platforms for procurement since 1999. These platforms reduce bureaucracy, improve efficiency, and promote transparency. In 2016, the National Treasury made it mandatory for all suppliers and provinces to use the Central Supplier Database (CSD).

The ePS and the WCSEB are key initiatives by the Western Cape Government to make doing business with government simpler and more efficient. These systems are designed to streamline procurement processes, promote transparency, and create more opportunities for businesses to engage with the government.

# e-Procurement Solution (ePS)

- Since 1999, WCG has employed an e-Procurement Solution for transactions up to R500 000.
- On 01 December 2021, WCG launched an upgraded in-house ep, extending its capacity to handle procurements up to R1 million.

#### Benefits of ePS



**ePS** automate procurement for transactions up to R1 million, reducing paperwork, speeding up decision-making, and ensuring a fair, competitive environment for suppliers. This system helps government departments manage their procurement more efficiently and ensures that suppliers have a smoother, more accessible experience.

#### **Benefits of WCSEB**

The ePS include the Western Cape Supplier Evidence Bank (WCSEB), a central repository for essential supplier documentation. Key benefits include:

- Centralized Information: The WCSEB uses the Central Supplier Database (CSD) as its main source of supplier information, making sure suppliers meet all necessary requirements for tenders.
- Document Repository: Important documents, such as the WCBD 4 (Declaration of Interest) and WCBD
   6.1 (B-BBEE certification), are securely stored in the WCSEB.
- Supplier Compliance: To stay eligible for procurement, suppliers must keep their WCBD 4 form up to date every year. Expired documents lead to suspension from the system.

**WCSEB**, linked to the National Treasury's Central Supplier Database (CSD), holds verified supplier information in one central place. This ensures that suppliers are compliant with all requirements, making it easier for businesses to participate in tenders and other procurement processes.

Both systems are designed to support a capable and accountable government, ensuring fairness, transparency, and efficiency in procurement. By using these tools, the Western Cape Government is helping businesses, especially small and historically disadvantaged ones, access more opportunities while ensuring that public resources are used responsibly.

# **Supplier Registration Made Easy**

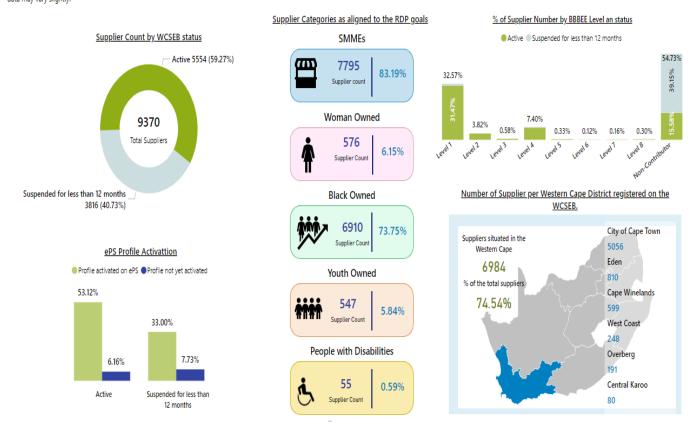
The WCG has streamlined the transition to its new eProcurement System (ePS) for suppliers. Suppliers registered with WCSEB receive help to activate their profiles, along with an instructional email and tutorial video on the WCG website: ePS Tutorial.

#### **Supplier Activation Status**

- The WCSEB currently has 9.099 suppliers, with 61.61% (5,606) active and 38.39% (3,493) suspended (mostly for expired documents).
- Inactive Profiles: 7.25% of suppliers haven't activated their ePS profiles, limiting their eligibility.
- Suspended Suppliers: 31.08% of suppliers are suspended due to expired documents.

Suppliers should keep their ePS profiles updated to stay eligible for procurement opportunities.

The tables present the total number of suppliers (Active and Suspended < 12 months) registered on the WCSEB. Values are based on counts done as at 01 July 2024. The WCSEB and CSD are continuously changing and therefore the snapshot data may vary slightly.



#### **WCSEB Performance**

The Western Cape Government supports diverse suppliers, aligning with Reconstruction and Development Programme (RDP) goals:

- Small, Medium, and Micro Enterprises (SMMEs): 83.19% (7,795 suppliers)
- Women-Owned Businesses: 6.15% (576 suppliers)
- Black-Owned Businesses: 73.75% (6,910 suppliers)
- Youth-Owned Businesses: 5.84% (547 suppliers)
- Businesses Owned by People with Disabilities: 0.59% (55 suppliers)

Most suppliers (74.54%) are based in the Western Cape, with 5,056 suppliers registered in the City of Cape Town, followed by 810 in Eden, and 599 in Cape Winelands. These figures highlight the provincial government's commitment to empowering diverse and historically disadvantaged suppliers. Maintaining an active status on the WCSEB is essential for accessing procurement opportunities.

#### PART C: GOVERNING FOR GROWTH

#### **EXPENDITURE IN LINE WITH PREERENTIAL PROCUREMENT SPECIFIC GOALS**

The WCG is committed to supporting black-owned businesses and historically disadvantaged groups through its procurement processes. This commitment is reflected in payments made to suppliers registered on the Western Cape Supplier Database (WCSEB) and their compliance with the Broad-Based Black Economic Empowerment (B-BBEE) scorecards.

#### **Key Points:**

#### What is Preferential Procurement?

Preferential procurement encourages both government and private sectors to prioritize black-owned and historically disadvantaged businesses when making purchasing decisions.

#### Why is it Important?

This approach incentivizes companies to work with suppliers who have strong B-BBEE ratings, which are based on factors like black ownership, management, skills development, and community support. The aim is to promote economic inclusion and empower black-owned, women-owned, and youth-owned enterprises, while also supporting small and medium-sized businesses.

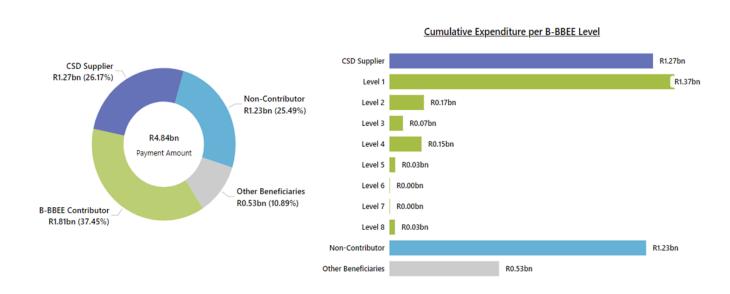
#### **Recent Changes:**

The Revised Preferential Procurement Regulations, 2022 (PPPFR), were issued on November 4, 2022, and took effect on January 16, 2023.

## **Current Status:**

The Provincial Cabinet has decided to keep the existing procurement system in place until further policy directives and technical reviews are completed. This ensures a smooth transition and continued compliance with procurement regulations.

#### **EXPENDITURE ANALYSIS PER B-BBEE LEVEL FOR QUARTER 1 OF 2024/25**



## Rationale for Using B-BBEE Certification as the Evidence for Specific Goals

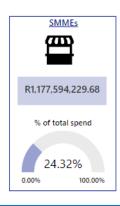
- 1. **Regulatory Compliance:** Provincial departments use B-BBEE certification to award points, aligning with their discretion under the Preferential Procurement Regulations (PPR) 2022.
- 2. **Clear Goals:** B-BBEE scorecards address historical disadvantages and support Reconstruction and Development Programme (RDP) goals, ensuring they are measurable, quantifiable, and compliant with National Treasury regulations.
- 3. **Flexible Application:** The list of specific goals in the Preferential Procurement Policy Framework Act (PPPFA) is not exhaustive, allowing for broader interpretation and application by state entities.

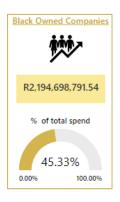
#### **B-BBEE Contribution**

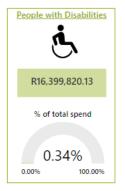
In Quarter 1 of 2024/25 of the financial year, **37.45%** of the budget supported B-BBEE registered companies, while **25.49%** went to non-B-BBEE contributors. B-BBEE information is extracted from the WCSEB as of 01 July 2024, with credentials confirmed by the WCSEB.

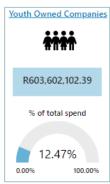
# Spend per Category of Persons Historically Discriminated Against and as Aligned to RDP Goals

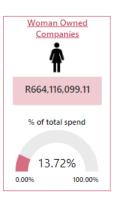
Spend per categories of persons historically unfairly discriminated against and as aligned to RDP Goals











## RDP Goals and Expenditure to Disadvantaged Groups for Quarter 1 of 2024/25 financial year

In alignment with the Reconstruction and Development Programme (RDP) goals, the WCG's expenditure for quarter 1 of 2024/25 demonstrates a strong focus on empowering disadvantaged groups. The breakdown is as follows:

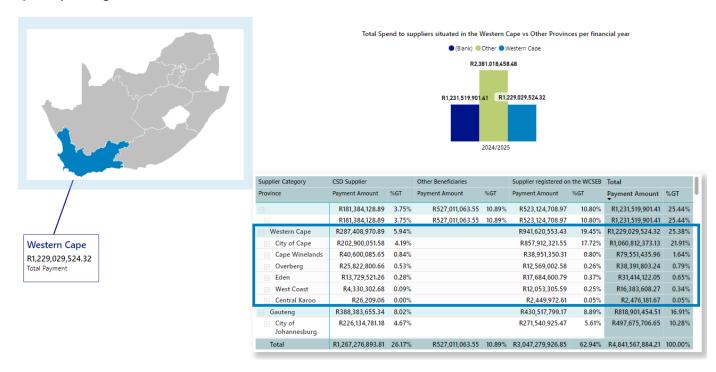
- 24.32% (R1, 177,594, 229.68) of spending supporting SMMEs,
- 45.33% (R2, 194,698,791.54) went to black-owned companies
- 12.47% (R603,602,102.39) was directed to youth-owned companies
- 13.72% (R664,116,099.11) supported woman-owned companies

This expenditure reflects the government's commitment to fostering economic growth and inclusion through targeted procurement practices.

# CONTRIBUTIONS TOWARDS THE LOCAL ECONOMY FOR QUARTER 1 OF 2024/25

Regional information is extracted from the CSD and WCSEB and is an indication of where the suppliers' head offices are situated. For some suppliers the head office might be situated in other provinces.

# Spend per Region



# Geographical Distribution of Expenditure

For Quarter 1 of 2024/25, businesses within the Western Cape received R1.23 billion, accounting for 25.38% of the total expenditure. A significant portion of this expenditure—R1.06 billion (21.91%)—was directed towards suppliers based in the City of Cape Town.

Suppliers located outside the Western Cape received R3.61 billion, representing 74.62% of the total expenditure.

#### **BUSINESS OPPORTUNITIES**

#### Quotations Advertised via the ePS in Quarter 1 of 2024/25



10 417 RFQs published



4 715

RFQs awarded/finalised



831

Successfull suppliers

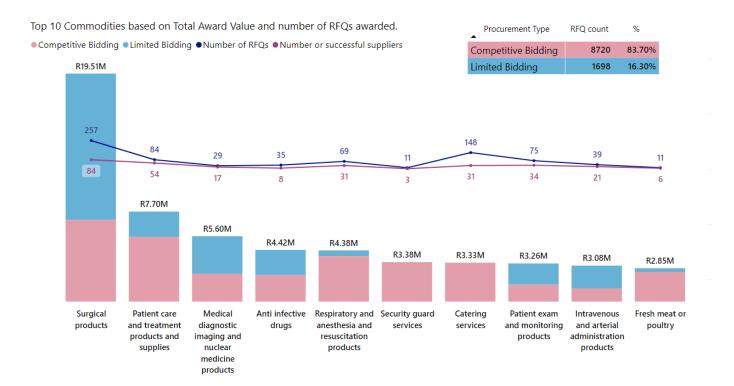


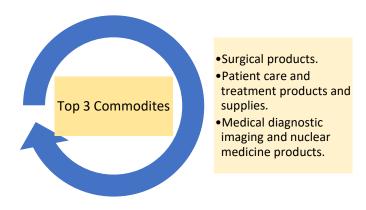
R290.69 million

Awarded value

#### **ePS REFLECTIONS**

#### Top 10 Commodities Awarded via the ePS





#### **Top Commodities Awarded**

In the latest procurement period, the public sector awarded contracts for key commodities as follows:

- Surgical Products: R19.51 million across 257 RFQs to 84 suppliers.
- Patient Care and Treatment Products and Supplies: R7.70 million across 84 RFQs to 54 suppliers.
- Medical Diagnostic Imaging and Nuclear Medicine Product: R5.60 million across 29 RFQs to 17 suppliers.

These procurements support the supply of essential medical products in healthcare services.

# Procurement Methods Utilised via the ePS during Quarter 1 of 2024/25



61.23% opportunities published via competitive quotations with a threshold value of R10 000 to R1 million



19.79% opportunities published via competitive price quotations with a threshold value of R2 000 to R10 000



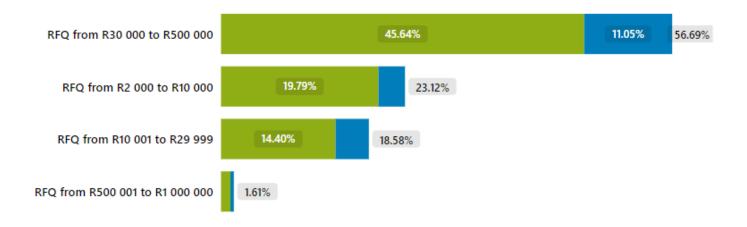
3.33% opportunities published via limited bidding with a threshold value of R2 000 to R10 000



15.65% opportunities published via limited bidding with a threshold value of R10 000 to R1 million

# % of RFQs Awarded per Threshold and Procurement Type

Competitive Bidding
 Limited Bidding



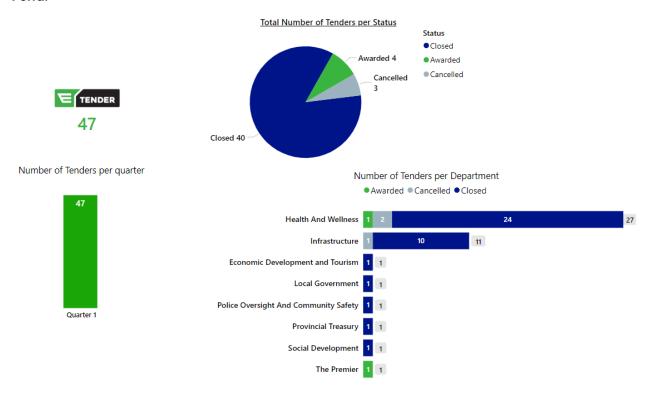
Procurement Type	Total RFQ Award Value	Number of RFQs awarded
Competitive Bidding	R205,923,639.00	3820
RFQ from R10 001 to R29 999	R11,833,536.00	679
RFQ from R2 000 to R10 000	R4,823,538.00	933
RFQ from R30 000 to R500 000	R157,585,084.00	2152
RFQ from R500 001 to R1 000 000	R31,681,481.00	56
Limited Bidding	R84,761,684.00	895
RFQ from R10 001 to R29 999	R3,496,488.00	197
RFQ from R2 000 to R10 000	R990,797.00	157
RFQ from R30 000 to R500 000	R65,441,156.00	521
RFQ from R500 001 to R1 000 000	R14,833,243.00	20
Total	R290,685,323.00	4715

#### FORMAL TENDERS ADVERTISED VIA THE NATIONAL TREASURY e-TENDER PORTAL

As of 2 January 2023, The National Treasury has mandated that all bids must be advertised on the **e-Tender Portal** This requirement ensures that all procuring institutions use the portal for the mandatory publication of opportunities, bid awards and any bid related notifications.

In the first quarter of the 2024/25 financial year a total **47 bids** were advertised, **3** were cancelled and **4 awards** were published.

# Tenders Advertised for New Bid Invitations; Awards and Cancellations via the National Treasury e-Tender Portal



#### PART D: SUPPLIER DEVELOPMENT AND EMPOWERMENT

#### **SUPPLIER SUPPORT**

In 2019, the WCG established the **Procurement Client Centre (PCC)** to enhance procurement processes and address related issues. The PCC provides face-to-face support and guidance to suppliers, assisting with profile registration and maintenance, document management, and inquiries.

The centre aims to facilitate suppliers' interactions with the WCG, improving skills, and resolve issues, ultimately enhancing government procurement and service delivery to our citizens.



TECHNOLOGY SERVICES e- Procurement; WCSEB; CSD



SERVICE DESK

Query handling; Advice & Guidance



**LEARNING** 

Training; Videos; Podcasts, Webinars; Open days; Web enablement



COMPLAINTS
HANDLING
Mediation: Redress



SERVICE & INFORMATION
MANAGEMENT

Transparency (PDR); Booking
tool; Perception surveys,
resource & Information
management

The PCC provides a range of services designed to simplify doing business with the government. It assists provincial departments, entities, municipalities, and suppliers with procurement support.

Key services include:

- An integrated helpdesk to guide clients through tender processes.
- Assistance for suppliers in registering and maintaining profiles on the National Treasury's Central Supplier Database (CSD) and the WCG's WCSEB
- Support for the ePS.

These services aim to enhance accessibility and efficiency in government procurement.

# PROCUREMENT CLIENT CENTRE PERFORMANCE DURING THE FIRST QUARTER OF 2024/25



# Frequently Asked Questions" (FAQs) and Resources:

- For additional support the PCC offers comprehensive FAQs related to the. CSD and WCSEB You can access these FAQs: <a href="here">here</a>
- FAQs and video tutorial for the Provincial Treasury's in-house ePS are available <a href="here">here</a>

These FAQs are regularly reviewed and updated to keep suppliers informed about the latest developments regarding the databases and ePS.

# **PART E: PROCUREMENT PLANNING 2024/25**

# **CONSOLIDATED PLANNED PROCUREMENT OPPORTUNITIES 2024/25**

01	02	03	04	05
Number of Approved Plans:	Number of Planned Procurement Items:	Number of Items on Performance Plans:	Number of Planned Engagements for the year:	Total Estimated Committed Procurement for the Province:
215	2764	71	262	R30 727 067 636

# **OPPORTUNITY CREATION 2024/25 FINANCIAL YEAR**

Department	Total Estimated Value	No of items
Department of Health and Wellness	R16.628.877.316	1 296
Department of Education	R5.630.448.978	368
Department of Infrastructure	R5.543.800.790	423
Department of Premier	R729.325.495	123
Department of Social Development	R292.721.044	83
Department of Police Oversight and Community Safety	R99.947.327	19
Department of Agriculture	R69.750.046	129
Department of Local Government	R43.056.000	34
Department of Environmental Affairs and Development Planning	R24.630.990	11
Department of Provincial Treasury	R11.679.415	12
Department of Cultural Affairs and Sport	R7.702.947	142
Department of Mobility	R1.614.946.477	74
Department of Economic Development and Tourism	R30.180.811	50
TOTAL	R30.727.067.636	2 764

For the 2024/2025 financial year, the Western Cape Government has planned **2 764** procurement items with a total estimated value of **R30.727.067.636**. The Department of Health and Wellness leads in planned procurement with an allocation of **R16.63 billion**, representing over half of the province's total planned procurement. The Department of Education follows with **R5.63 billion** allocated across 368 planned items. The Department of Infrastructure has 423 planned procurements, totaling an estimated **R5.54 billion**.

#### PROCUREMENT OPPORTUNITIES FOR 2024/25 FINANCIAL YEAR

Procurement Method	Total Estimated Value	No of items
Competitive Bidding	R23.812.534.783	1088
Departmental Contracts	R622.413.476	192
Emergency Procurement	R16.536.730	6
Formal Quotations	R534.196.343	1072
Framework Agreement	R2.118.496.280	34
Informal Quotation	R8.383.938	7
Limited Bidding	R1.350.000	1
Limited Bidding – Multi Source	R1.743.126.193	82
Limited Bidding – Single Source	R450.262.615	71
Limited Bidding – Sole Source	R139.753.420	45
Transversal Contract	R1.203.354.858	163
Formal Tender	R69.000.000	2
Other	R7.659.000	1
TOTAL	R30.727.067.636	2 764

Competitive Bidding represents the cornerstone of our procurement strategy, comprising **R23.81 billion**, or over 77% of the total planned procurement value. This method's dominance underscores our commitment to transparency, competition, and securing optimal value for money. With 1,088 items planned, it is evident that a significant portion of our procurement projects leverage this approach to ensure accountability and market-driven pricing.

Additionally, **1 072 items**, with an estimated value of **R534.19 million**, are set to be advertised through the e-Procurement Solution system, further enhancing the efficiency and accessibility of our procurement processes. This digital approach aligns with our strategic focus on streamlining operations and promoting broad-based competition. Further, the strategic focus on establishing an e-SCM (e-Supply Chain Management) environment is highlighted, indicating the importance of expanding and refining the eProcurement Solution is deemed advantageous for the Western Cape Government.

For the financial year, **198** limited bids are planned, with 71 via a single source process, 45 via a sole source process and 82 via a multi-source limited bidding process.

# PERFORMANCE INFORMATION ON PROCUREMENT PLANNING TOOLKIT FOR QUARTER 1 AND 2 OF 2024/25 FINANCIAL YEAR



# **Progress per Procurement Process for All Departments**



Note: The procurement plans were signed off by the Provincial Departments on 31 March 2024, however, are subject to change as the year progresses due to various factors such as budgetary constraints; refocused strategic indicators; and intended procurement is no longer a need; or there is a postponement of the need. Hence this information is purely indicative of the planned procurement only.

- During Quarter 1 and Quarter 2 860 tender opportunities are recorded as awarded totalling R1.7 billion million. This falls short against the planned 1 702 opportunities collectively planned in departments' procurement plans for the 2024/25 financial year.
- Opportunities totalling R672.00 million (51.05%) were awarded via a competitive bidding process.

Tender opportunities will fluctuate throughout the year, making it essential for suppliers to prepare themselves for these opportunities. The below links can be used to stay updated on tender opportunities.

- eProcurement Solution: <u>here</u>
- eTender: <u>here</u>

#### CONCLUSION

#### Our Commitment to Fair and Transparent Procurement:

We are dedicated to maintaining fair and transparent procurement processes, even amidst regulatory changes and global economic challenges. Our goal is to deliver efficient services while supporting socioeconomic development.

# **Key Points:**

- Fairness and Transparency: Our procurement practices meet constitutional standards, ensuring fairness and competitiveness.
- Continuous Improvement: We regularly review and consult with stakeholders to enhance governance and achieve value for money.
- Modernization Efforts: Initiatives like the e-Procurement Solution and the Western Cape Supplier Evidence Bank help us modernize procurement, improve efficiency, and support local businesses.
- Strategic Management: Despite economic challenges, we focus on strategic fiscal management and fostering economic growth to better serve our citizens.

This report outlines our procurement performance, including future opportunities, spending analysis, and initiatives to enhance effectiveness and socio-economic development in the Western Cape.

# **CONTACT DETAILS**

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