# ECONOMICDEVELOPMENTANDTOURISM (DEDT)

## Introduction

The activities of the Department of Economic Development and Tourism (DEDT) are largely concerned with facilitating economic growth and development to benefitall. The Department is not a prime ryservice provider such as Education or Health, but rather the leveller of the playing fields for economic participation of all our people and a creator of growth at the same time. One could say that it operates as a partner of the private sector in the stimulation and expansion of economic activity in the Province. In this partner ship its strategic goalis:

- To facilitate the establishment and maintenance of a strong, dynamic and socially responsible economy for the benefit of all residents of the Weste rn Capeby:
  - Broadeningtheownershipbaseoftheeconomy;
  - Enhancingproductivity,skillsdevelopment,jobandhealthcreation;
  - Ensuringafair, predictableand regulated businessenvironment;
  - Enhancingeffectivecoordination,communication,networkingand partnershipsbetweenallstakeholders;
  - Ensuring the effective marketing of Tourism, Trade and investment opport unities globally and locally.

To play a leading role in the drive to get the Western Cape on line, so as to ensure that the Province, its citi zens and its businesses derive maximum benefit from the knowledge economy.

This partnership role of the Department makes it difficult to measure its performance, given the number of externalities that would impact on the overall and equitable extension o f economic activity in the Province – National Government policies and the international economic trends being among the more important externalities.

Thenational developments trategy intends to reduce poverty and inequality viaa surge in economic grow th, which in turn would produce a big upswing in employment creation. The engine of economic growth would be a boom in private sector investment, not anything done directly by government itself beyond creating an enabling environment. Even though there h as been a shift towards public sector provision of economic infrastructure in the last two national budgets, there is still a substantial emphasis of the role of the private sector in driving economic growth and reducing unemployment . The interventions undertaken by

this department should be linked to Vote 10: Transport and Public Works, to ensure that such interventions complement each other with a view to achieving optimal gains. In addition, the services provided by the DEDT are generally unlikelyto bringimmediatebenefittothepoorestofthepoor, butrather topeople that already have access to some skills or resources.

Between1999and2002severalstructuralchangeshavebeenmadetoalignand clustereconomicaffairsintheWesternCapeGove rnment.Thusatoneorother time,asaresultofdecisionsatthepoliticallevel,theclusterwasresponsiblefor Transport, Public Works, Agriculture, Economic Affairs and Tourism, housed in one or two separate Departments. Such changes affect the sta tus of programmes and votes, some programmes becoming votes, for example the recent separation of Agriculture from Economic Development and Tourism to becomeadepartment.

Besides the possible negative impact on both the morale of staff in an environment of uncertainty and on performance, these changes are bound to affect accounting procedures and delay efforts to streamline functions and make efficiency gains.

It is clear that the Provincial Government is committed to economic policies that will stimulat e economic growth in the traditional and emerging sectors while protecting the integrity of environmental systems. Nonetheless, whilst the Provincial Cabinet's Strategic Framework should be viewed holistically, thespecificpolicyissuesimpactdirectlyo ntheperformanceoftheDEDT.

### TheDEDT'sStrategicPriorities

The DEDT's policy objectives are influenced by the following 10 critical challenges that have a bearing on the capacity of the Department to conduct its operations efficiently and effective ly:<sup>1</sup>

- Recruitmentandretentionofstaff
- ExternalandInternalcommunication
- Responsivenesstoachangingenvironment
- Inter-andintradepartmentalsynergy
- Funding
- Structuraldeficienciesintheorganisation
- Cooperativegovernance
- Internationalcompetitiven ess
- Clientorientation
- Narrowingthewealthgap.

The above challenges relate largely to developing the Department's internal human resource and communications capacity, internal organisational deficiencies and outward focus. The logic implicit in both the identification of the challenges and the responses proposed is that if these challenges are successfully addressed, the department will have made significant organisational, relational and operational improvements to enhance its service delivery capacity. These changes will put it in a better position to attend to its core objectives. If the above objectives were reached, the Department would be closer to 'doing thingsright'. While these sorts of efficiency gains would be welcomed, they are noguar antee in themselves of sufficient aggregate spending or properly targeted spending. In other words, they do not guarantee that the department will be doing the right things or that it has enough money to do enough of the right things. It would be more he lpful if the practical steps the department plans to take in order to implement each of these proposed responses to meet the corresponding challenge, as well as the amount and cost of resources needed for this purpose could be seen. The closest one getst osuch practical steps are the correobjectives of each of the programmes in the DEDT:

COREFOCUSAREA	OBJECTIVES
Administration	To conduct the overall management, administration and functional support of the Ministry and Branches within the departmentin accordance with applicable prescripts
BusinessPromotionand Tourism	To facilitate the establishment and maintenance of a strong, dynamic and socially responsible economy for thebenefitofallresidentsoftheWesternCape
KnowledgeEconomyandE - government	To play a leading role in the drive to get the Western Cape on line, to ensure that the Province, its citizens and its businesses (small, micro and medium in particular)derivemaximumbenefitfromtheknowledge.

## AnalysisofExpenditureintheDE DT

### TotalExpenditurefortheDEDT:1998/99to2004/05

Thefunctionslocated in the DEDT have been moved somany times that any kind of time -series analysis becomes problematic. What is proposed below is discrete analyses of each of the key functions i n this department, reflecting Business Promotion and Tourism separately.

Thebudgetofthisdepartmentgrowsby67% in real terms (although80% of the budget is for the Convention Centre) over the period between 1999/00 and 2004/05. The biggest winner f rom this upward movement is the Business Promotion and Tourism programme, which growsby80%. This seems to be in keeping with the provincial strategic objective to focus on developing the economythroughtourism and agriculture.

### Table1: Expenditure1 999/00 -2004/05

		Actual		Voted	Mediur estir	
PROGRAMME	1999/00	2000/01	2001/02	2002/03	2003/04	2004/05
	R'000	R'000	R'000	R'000	R'000	R'000
1. BusinessPromotion& Tourism	20343	27078	47906	121306	36821	47423
<ol> <li>KnowledgeEconomy&amp;E - government</li> </ol>			1418	4353	5636	12057
Total	20343	27078	49324	125659	42457	59480
PercentageChange		From 1999/00 to 2000/01	From 2000/01 to 2001/02	From 2001/02 to 2002/03	From 2002/03 to 2003/04	From 2003/04 to 2004/05
1. BusinessPromotion&Touris n	า	33,11	82,61	145,32	-69,65	28,79
2. KnowledgeEconomy&E -gove	ernment			-24,52	29,47	113,93
TotalforDepartment		33,11	103,91	127,58	-66,21	40,09
ProportionofProgrammetoBudget		Act	ual	Voted	Mediur estir	
PROGRAMME		2000/01	2001/02	2002/03	2003/04	2004/05
		R'000	R'000	R'000	R'000	R'000
1. BusinessPromotion&Tourism	1. BusinessPromotion&Tourism		97 13	96 54	86 73	79 73
2. KnowledgeEconomy&E -government			2 87	3 46	13 27	20 27
Total		100	100	100	100	100

## ExpenditureTrends

### **BusinessPromotionandTourism**

Theaimofthisprogrammeistofacilitatetheestablishmentandmaintenanceofa strong,dynamicandbalancedprovincialeconomy. Thestepstoachievethisend are by way of four sub -programmes: industrial development and marketing, businessregulation, e conomicdevelopmentandcoordination, and tourism.

Asthisprogrammeisdirectedtotheheartofoneofthestrategicobjectivesofthe ProvincialGovernment,namelytogrowtheeconomyoftheWesternCape,itisto beexpectedthatitwillreceiveasig nificantshareoffunds.

Table 2 below shows that the great variance in the current year's programme budget is the result of the current fiscal year's allocation of R103 million to the Tourismsub -programme.Othersub -programmesallshowsteadygrowth.

# Table2: Expenditure and Budget for Business Promotion and Tourism 1999/00 –2004/05 1999/00 –2004/05

R'000Nominal	1999/00	2000/01	2001/02	2002/03	2003/04	2004/05	%Real Change	Average Real Change
Industrial Development& Marketing	5911	6426	9271	7216	7565	159 22	97%	19%
Business Regulation	2122	3906	4833	4781	5039	5162	78%	16%
Economic Development Coordination	3998	5046	5964	5942	6819	8880	63%	13%
Tourism	8312	11700	27838	103367	17398	17459	54%	11%
Total	20343	27078	47906	121306	36821	47423	71%	14%

# Table3:BudgetforBusinessPromotionandTourism1999/00-2004/05asshareoftotal

	1999/00	2000/01	2001/02	2002/03	2003/04	2004/05
Industrial Development& Marketing	29,1%	23,7%	19,35%	5,9%	20,5%	33,6%
Business Regulation	10,4%	14,4%	10,08%	3,9%	13,7%	10,9%
Economic Development Coordination	19,7%	18,6%	12,45%	4,9%	18,5%	18,7%
Tourism	40,9%	43,2%	58,12%	85,2%	47,3%	36,8%
Total	100,0%	100,0%	100,0%	100,0%	100,0%	100,0%

### TheTourismBudget

The allocation of R103 million (nomi nal) in 2002/03 constitutes a percentage change of 252,48% from 2001/02. R85 million of this is the Province's contributiontotheconstructionoftheConventionCentre <sup>2</sup>.R20 millionstillneeds tobetakenupinthe2002/03AdjustmentBudgetandR20 millioninthe2003/04 budget. ThetotalenvisagedcostoftheConventionCentreisR582 million. The Provincial Government will provide R142 million (R15 million – 2001/02; R105 million –2002/03; R22 million –2003/04) overthreeyears. Giventherole that convention centres elsewhere in the country are playing, the Provincial Government's investment in the Convention Centre will have positive and long termbenefitstoboththeunicityandtheProvince.

R6,3 million in transfer payments is earmarked t o go to the Western Cape Tourism Board for the funding of operational costs and salaries to support the marketing and promotion of tourism in the Province and a further R4,9 million,

<sup>2</sup>Budget2002/03,p432

alsoastransferpaymenttotheWesternCapeTourismBoard,issettobe used fordirectmarketingoftheProvinceaspartoftheJointMarketingInitiative(JMI). Thismeansthatofthetotaltourismbudget,R96millionintransferpaymentsgo for the Convention Centre and the work of the Tourism Board, leaving R7,3 milliono ftheTourismbudgetforotherinitiatives.

TheProvince's objective of directing tourism towards the rural areasis catered for in the tourism budget through small transfers to eight rural municipalities for tourism development and capacity building ( amounts of R200 000 each on average, totaling R1,37 million). This prompts the question whether the latter amounts are sufficient to provide the necessary boost needed to promote rural tourism in an aggressive and planned manner. The MTEF allocations fort ourism for the two outer years do not indicate any growth either, raising doubts about sustained prioritising of especially rural tourism expenditure in the Province.

### **TheBusinessPromotionBudget**

Thissub -sectionlooksatthethreeothercomponents of thisprogramme, namely Industrial Development and Marketing, Business Regulation and Economic DevelopmentCoordination.

Among the key achievements for the previous year <sup>3</sup> in promoting business opportunities creating an enabling economic environment and attracting investmentintotheProvince,theDepartment'sannualreportliststhefollowing:

- Passing enabling policy documents and legislation, for example, a Green Paperonliquorpolicy,theConventionCentreCompanyAct,2000andaDraft Billtoexpan dthelegislativeframeworkforaconsumerprotectionmechanism
- EstablishingaManufacturingAdvisoryCentre(MAC)
- Informationandadevelopmentprogrammeforemergingexporters
- The work of Wesgro to publicise and market the province, attract direct investmentandcreatejobs
- Moreefficientlyprocessing,regulatingandsupervisingthesaleofliquor
- Via the Economic Development Coordination sub -programme, launching Cape Gateway as a 'one -stop shop' for the public to access provincial services, and building interdepartmental synergies
- Creatingaventurecapitalfundtoprovidesmallandmediumbusinesseswith start-up financing, efforts to draw the youth and disabled persons into businessandspreadinginformationtosmallbusinesses
- Implementing 11 local eco nomic development projects, mainly in rural areas, and a job creation project to train young people from the Integrated Serviced Land Project in ITskills.

After Tourism, the Industrial Development and Marketing sub -programme receives the second largest allocation. The department also works to rid the Province of poverty by responsible alcohol education aimed at getting rid of Foetal Alcohol Syndrome (FAS), drunken driving and domestic violence. The department looks at cross -cutting issues, i.e. how the work it does influences

<sup>3</sup>SeetheDepartment'sAnnualReport:2000/01,p21f.

skilledpeoplestayingintheProvinceandstartingbusinesseswhichthenemploy other people who come in with no skills. It also looks into the question whether the effects in the rural areas are going to be meaningful enough to change economic empowerment patterns. If one takes LANOK and all the rural centres as a proxy of rural – urban benefit, one sees that the 'rural' share of Economic Development and Coordination transfers declines from almost 82% of total transfers in 2002/0 3 to just under 68% of transfers in 2004/05 <sup>4</sup>. In the Tourism budget all of the other transfers decline in real terms. This is of most concernin rural areas where these transfers are small to begin with and lose value with inflation in current projections . However, transfers to "urban institutions" also impactspositively on the rural areas.

### KnowledgeEconomyandE -Government

TheaimofthisprogrammeistoplayaleadingroleinthedrivetogettheWestern Cape on line and thereby bring the benefits of a knowledge economy to businesses, especiallySMMEs. This will be done through two sub -programmes: CapeGatewayandCapeOnline. The -government programme was created in 2001 and its real value is set to increase steadily over the next few years.

The creation of this programme is laudable and in line with provincial priorities. However, the programme shows little evidence of targeting the broadening of access to these top -end information sources, although their phased approach may target these go als later on. This might thus also benefit from this programme inthelongrun.

R'000nominal	2001/02	2002/03	2003/04	2004/05	%Real Change	Average Real Change
CapeGateway	857	3355	4658	8503	53%	18%
CapeOnline	561	998	978	3554	190%	63%
Total	1418	4353	5636	12057	78%	26%

#### Table4: BudgetforKnowledgeEconomyandE -Government

### QualityofReporting

The level of specificity can be seen in the 2000/01 annual report of the department. For programmes that are more qualitatively oriented in the etype of their interventions, providing numerical data may not be much more than reporting normal departmental activity, rather than giving insight into impact.

The laudable aspect of these performance -reporting efforts is that this departmenthasattem pted, and is attempting, to be accountable and transparent in the use of funds allocated to it.

<sup>4</sup>Cfp431WesternCapeBudget2002

Some indication of need in the Province could serve as a pointer in designing output targets in the relevant departments. Tables 5 and 6 below reveal the following:

- ThereisgreaterunemploymentinruralareasintheWesternCape
- Morewomenareunemployedthanmen
- More people are unemployed in South Africa than in the Western Cape, creatingapullfactorformigration
- ThelargestemployersintheProvince,na melyAgricultureandManufacturing, seemtobeofthefewthatwouldaccommodatethepoorandunskilled
- Manufacturing is leveling out and slightly growing on jobs especially in the clothing sector and is growing productivity and earning forex. Tourism createsmanymorejobs, bothinurbanandruralareas.

Table5:	PercentageofEconomically	yActivePopulationUnemployed
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	Ма	Males Females		ales	Total	
Percentages	WC	RSA	WC	RSA	WC	RSA
Rural	14,1	18,4	16	25,7	14,9	21,7
Urban	3,2	22,7	6,5	32,2	4,6	27
Total	12,7	19,8	14,9	27,8	13,7	23,3

#### Table6: EmploymentbySector

Sector	Noemployed	%ofTotal
Agriculture, hunting, forestry and fishing	171144	12,5%
Manufacturing	234875	17,1%
Wholesaleandretailtrade	190723	13,9%
Community, social and personal servic es	242032	17,6%
Financial, insurance, realestate and business services	126734	9,2%
Construction	102375	7,4%
Other	306291	22,3%
Total	1374174	100,0%

Source:Census1996

#### Conclusion

This is a new department in terms of the departmentalisati on model established on 1 August 2002 and will consequently require some restructuring and consolidation.

Investment in tourism should be an obvious key consideration for resource allocation as it can make a substantial difference in the lives of the poor r. However, the targeting of such an investment requires further information from the Department and a deeper understanding.

Further engagement between the department and the Treasury is necessary for the latter to gain a deeper understanding of the ind ustry development and economic development coordination issues.

The department must undertake further work to reflect proper output -related benchmarks such as black economic empowerment and small, micro and mediumenterprises, which it could be measured against overtime.

The interventions embarked upon by this department should be linked to Vote 10: Transport and Public Works to ensure that such interventions complement each otherwith a view to achieving optimal gains.