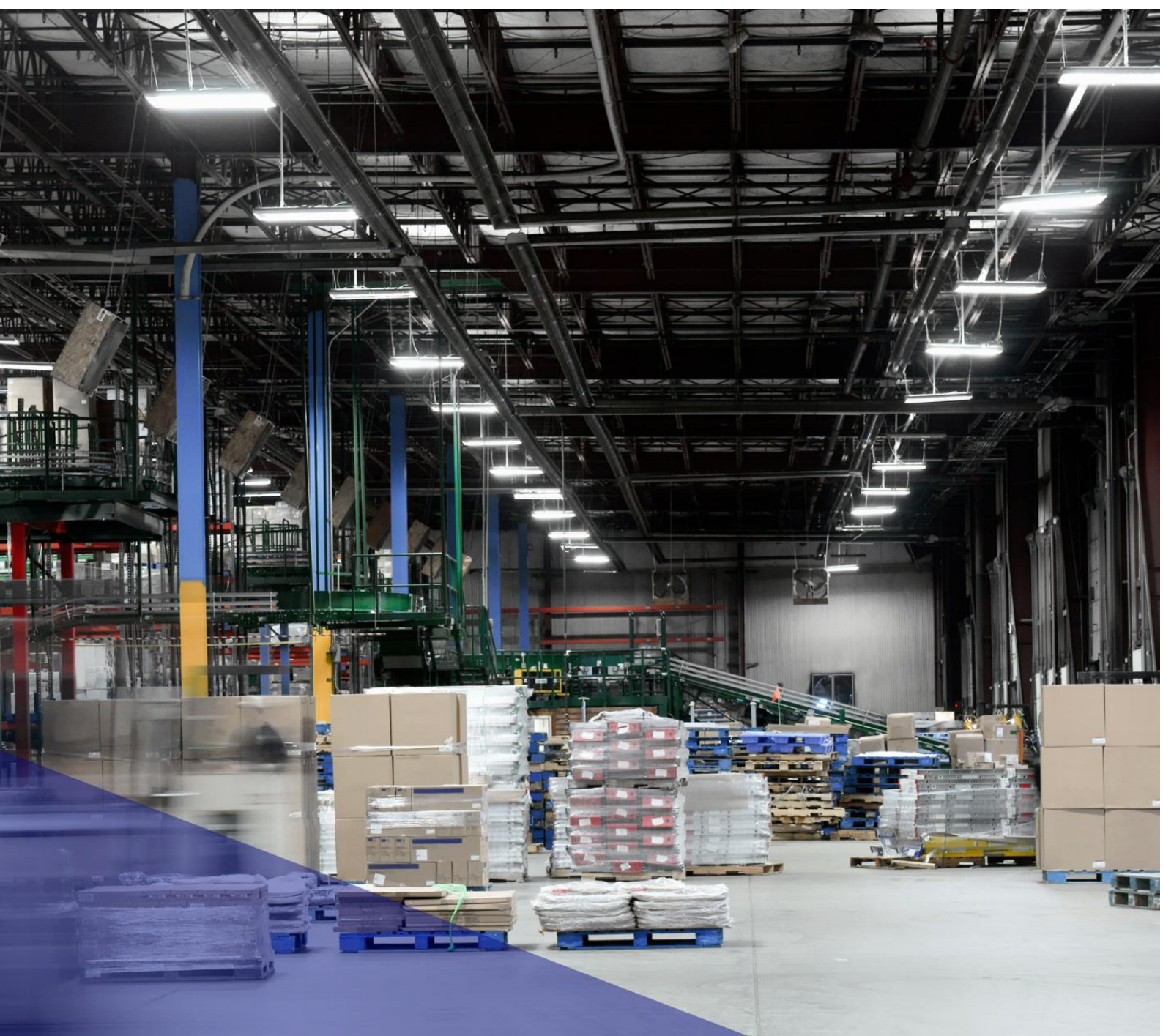




Annual 2024/25

Procurement Disclosure Report



**Western Cape
Government**
FOR YOU

Authored by
Provincial Treasury
Provincial Government
Supply Chain Management

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ABBREVIATIONS

B-BBEE	Broad-Based Black Economic Empowerment
CSD	Central Supplier Database
ePS	Electronic Procurement Solution
FAQs	Frequently Asked Questions
NT	National Treasury
PCC	Procurement Client Centre
PPPFA	Preferential Procurement Policy Framework Act
PPFR	Preferential Procurement Policy Framework Regulations
PT	Provincial Treasury
RDP	Reconstruction and Development Programme
RFQ	Request for Quotations
WCG	Western Cape Government
WCBD	Western Cape Bid Document
WCSEB	Western Cape Supplier Evidence Bank

EXECUTIVE SUMMARY

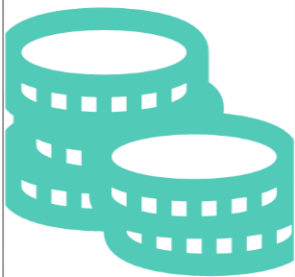


This report provides a summary of how the Western Cape Government (WCG) managed its spending and purchases during the **2024/25** fiscal year. It highlights key achievements, both financial and non-financial. Our goal is to ensure fair, transparent, and cost-effective procurement while also supporting local businesses and historically disadvantaged groups through special policies.

Key Achievements for 2024/25 financial year:

From Target to Reality: WCG Women-Owned Procurement Breaks 30% milestone

- Total Procurement Spend: **R19.73 billion**
- SMME Support: **25.29%** of total spend
- Black-Owned Businesses: **57.07%** of total spend
- Women Owned Businesses: **34,60%** of total spend
- Western Cape-Based Suppliers: **44.97%** of total spend, of which **74.40%** benefiting suppliers in the City of Cape Town



The WCG's procurement processes are underpinned by digital solutions that enhance efficiency and transparency. The Automated Planning Toolkit and e-Procurement Solution have significantly improved procurement operations.

2024/25 Procurement Outlook:

- **2 785 planned procurement opportunities** via Procurement Planning Toolkit valued over R100,000.
- **41 180 RFQs processed** via the e-Procurement Solution, with **21 404 awards/finalised**.
- **173 formal tenders** advertised, with **73 awards** published on the e-Tender portal.

Top Spending Categories for 2024/25:

- **Other Fixed Structures:** R2.95 billion
- **Property Payments:** R2.40 billion
- **Medical Supplies:** R2.04 billion

Looking ahead, our procurement strategy will continue to emphasise value-for-money, supporting local economic development while ensuring strategic supply chain management and efficient service delivery.



PART A: FINANCIAL PERFORMANCE IN PROCUREMENT

SUMMARY OF PROCUREMENT EXPENDITURE FOR 2024/25 FINANCIAL YEAR



The Western Cape Government spent
R19.73 billion
on procurement during the 2024/25
financial year.

Highest Total Procurement Expenditure:
Department of Health and Wellness - R8 billion - 40.55% of the provincial expenditure

Top 3 Commodities:

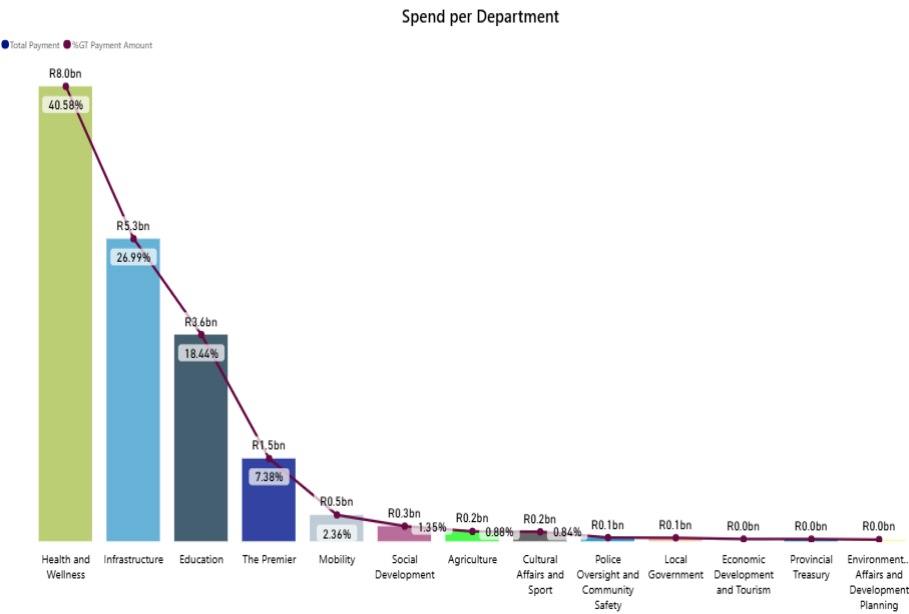
- 1. Other Fixed Structures (R2.95 billion, 15.29%)
- 2. Property Payments (R2.40 billion, 12.44%)
- 3. Medical Supplies (R2.04 billion, 10.58%)

Top 3 Suppliers:

- 1. H&I Construction (Pty) Ltd, R1.12 billion
- 2. National Health Laboratory Services, R0.71 billion
- 3. State Information Technology Agency, R0.66 billion

EXPENDITURE ANALYSIS FOR 2024/25 FINANCIAL YEAR

Consolidated Procurement Spend for the Province



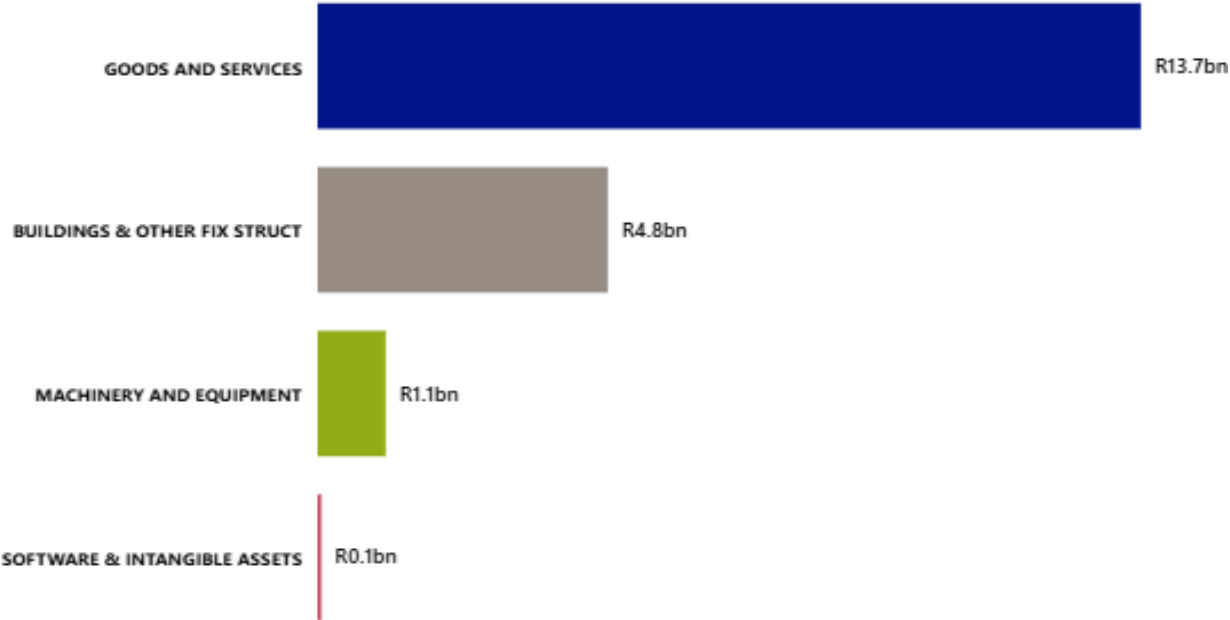
WCG departments spent a total of **R19.73 billion** on goods and services during the 2024/25 financial year.

- Department of Health and Wellness – R8 billion
- Department of Infrastructure – R5.3 billion
- Department of Education – R3.6 billion.

COMMODITY ANALYSIS FOR 2024/25 FINANCIAL YEAR

Spend per Commodity Category

Spend per Procurement Category



KEY SPENDING HIGHLIGHTS: 2024/25 FINANCIAL YEAR

1. SPENDING CATEGORIES:

-  **Goods & Services – R13.7 billion**, with the largest costs: property payments, other fixed structures, and medical supplies.
-  **Buildings & Infrastructure – R4.8 billion**
-  **Machinery & Equipment – R1.1 billion**
-  **Software & Intangible Assets – R0.1 billion**

2. WHO WE PAID THE MOST (DURING THE 2024/25 FINANCIAL YEAR)

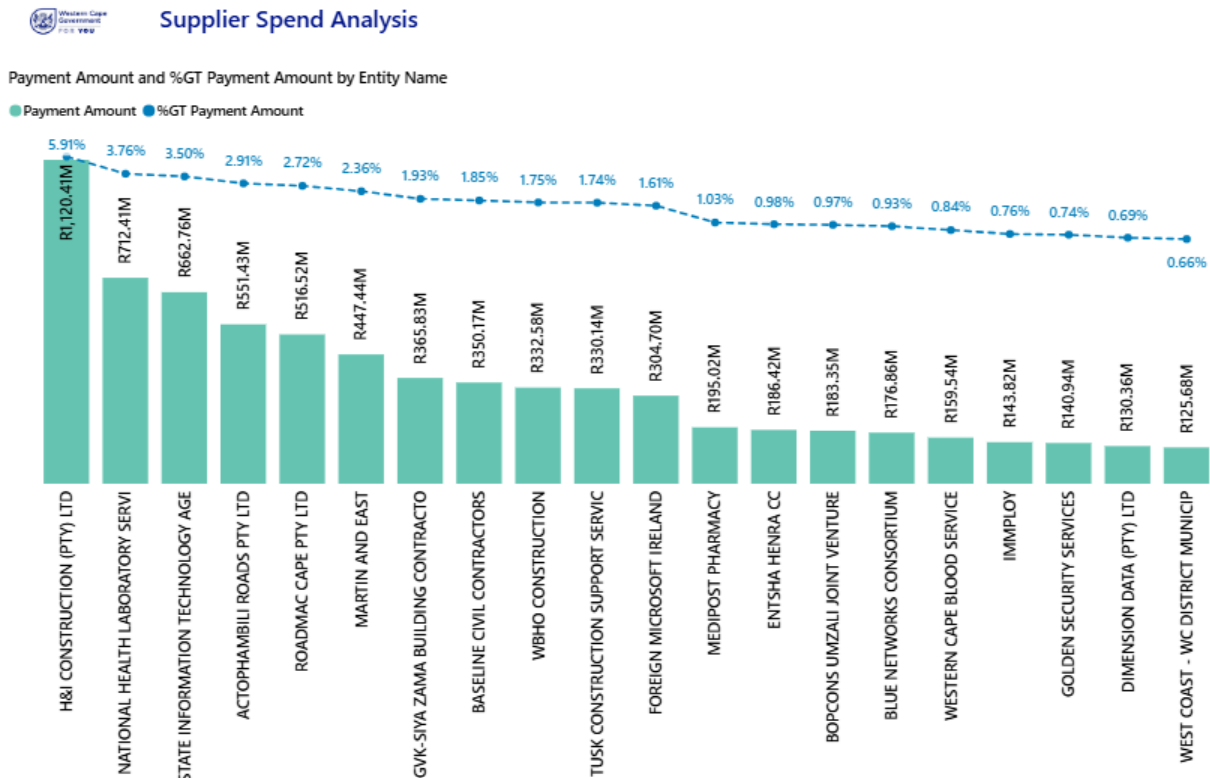
-  **H&I Construction (Pty) Ltd – R1.12 billion** – building schools, hospitals, and infrastructure.
-  **National Health Laboratory Services – R0.71 billion** – providing critical medical tests and lab services as mandated by the National Health Laboratory Service Act No 37 of 2000.
-  **State Information Technology – R0.66 billion** – keeping public service technology running.
-  **Actophambili Roads (Pty) Ltd – R0.51 billion** – building and maintaining safer roads.

3. THE BIG IMPACT AREAS

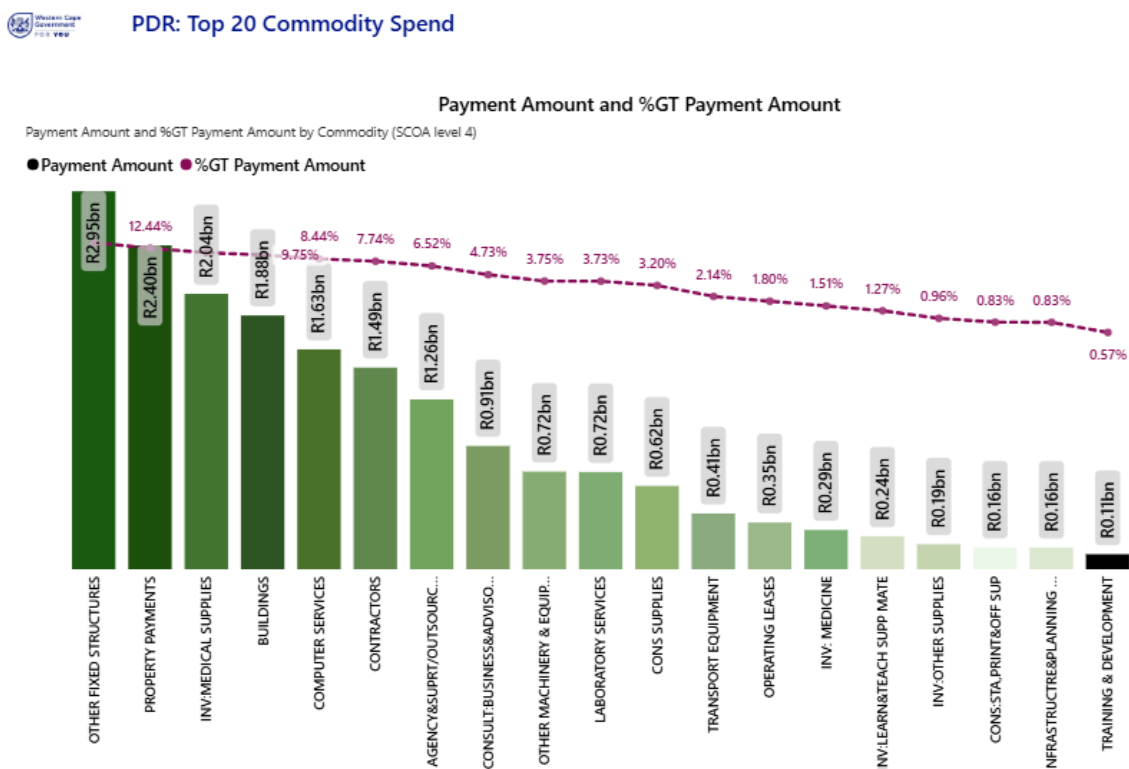
-  **Fixed structures** – R2.95 billion by the Department of Infrastructure for building and upgrading essential facilities.
-  **Property Payments** – R2.40 billion mainly by the Department of Infrastructure, Health and Wellness and Education for ensuring public buildings (hospitals, schools, offices) are maintained and operational.
-  **Medical Supplies** – R2.04 billion by the Department of Health and Wellness for stocking clinics and hospitals with life-saving medicines and equipment.

These targeted investments underscore the Western Cape Government's commitment to delivering quality public services, modernising infrastructure, and improving health outcomes for communities across the province.

Top 20 Supplier Spend Analysis¹



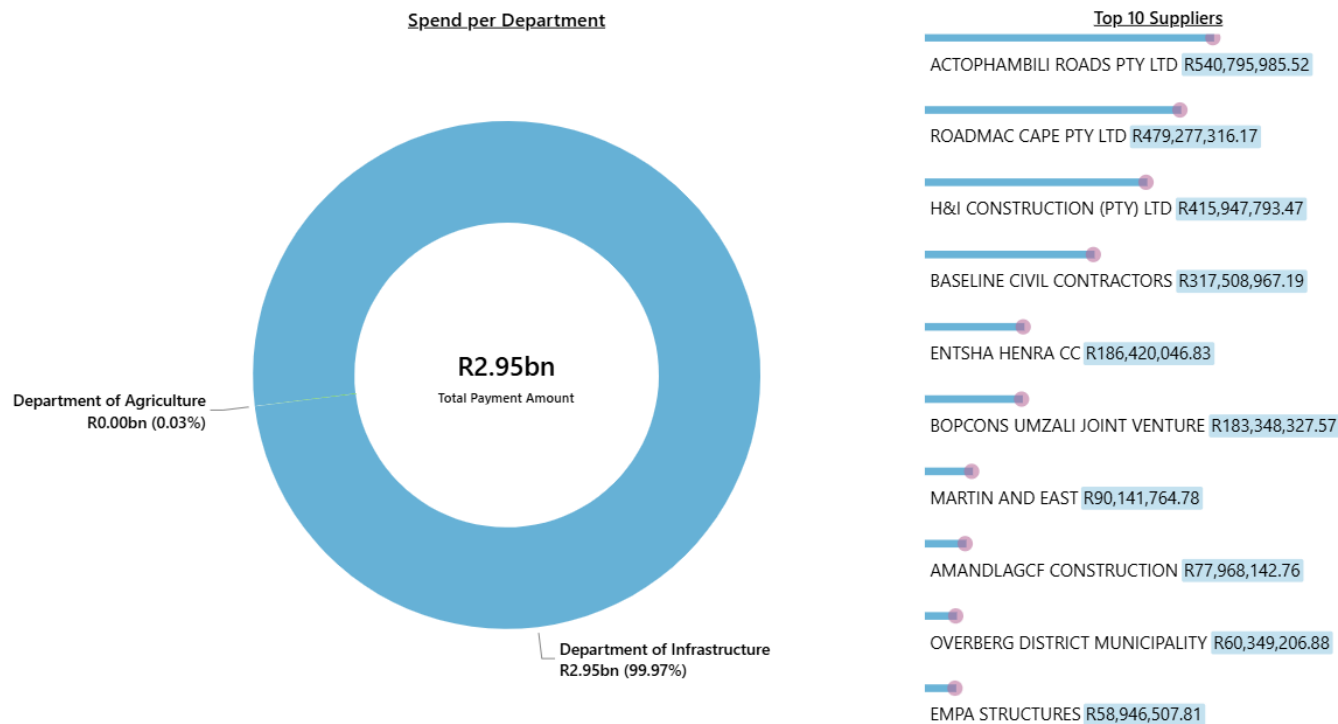
Top 20 Commodity Spend



¹ Payments made to National Health Laboratory Services is executed in terms of the National Health Laboratory Service Act No 37 of 2000 which mandates the Department of Health to purchase laboratory services from the National Health Laboratory Services.

SPECIFIC COMMODITY FOCUS

Other Fixed Structures



SPENDING ON OTHER FIXED STRUCTURES: 2024/25 FINANCIAL YEAR

The Western Cape Government invested **R2.95 billion** in other fixed structures, with the funds allocated to **the Department of Infrastructure**. This expenditure was directed towards upgrading and adding new structures to existing government facilities.



Top Three Beneficiary Suppliers



Actophambili Roads Pty Ltd: R540 795 985.52

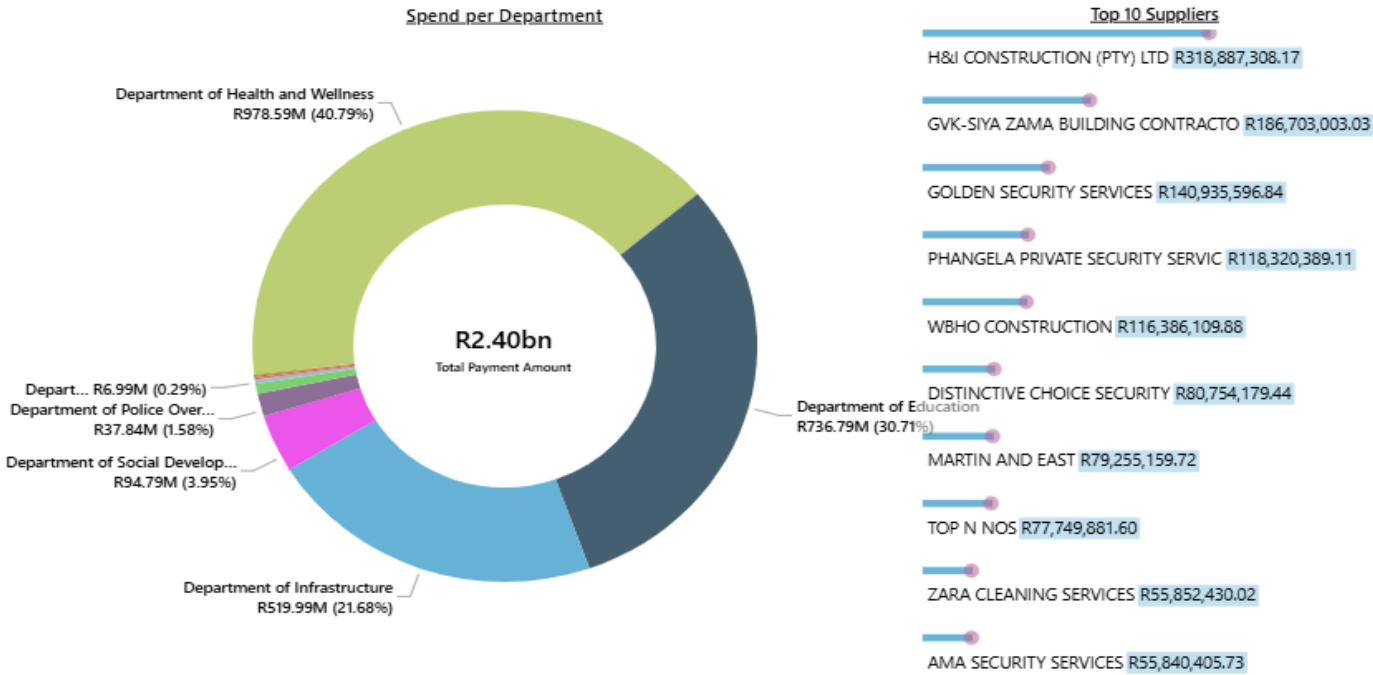


Roadmac Cape Pty Ltd: R479 277 316.17



H&I Construction Pty Ltd: R415 947 793.47

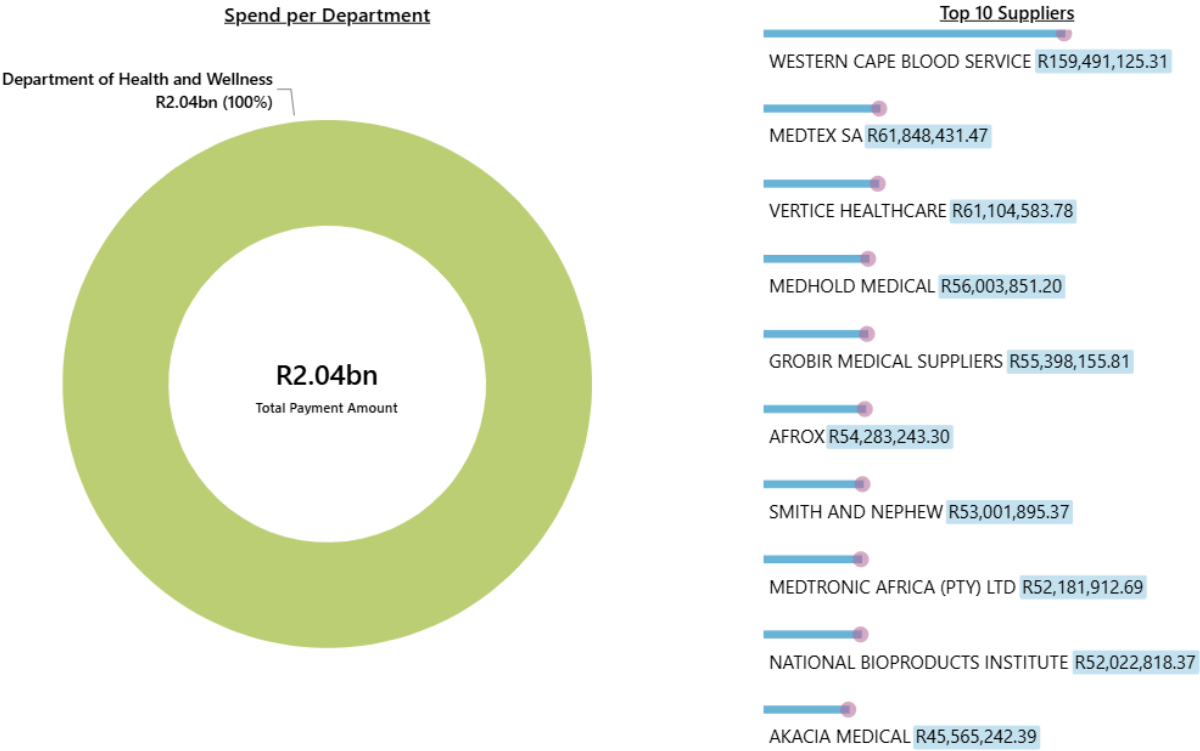
Property Payments



KEY EXPENDITURE DETAILS: 2024/25 FINANCIAL YEAR

The Western Cape Government invested **R2.40 billion** in property payments. Most of the spending came from key departments:

- Department of Health and Wellness: R1 billion**
- Western Cape Education Department: R0.74 billion**
- Department of Infrastructure: R0.52 billion**
- Top Three Suppliers who benefitted from the expenditure:**
 - H&I Construction (Pty) Ltd: R318 887 308.17**
 - GVK-Siya Zama Building Contractors: R186 703 003.03**
 - Golden Security Services: R140 935 596.84**



INVESTMENT IN MEDICAL SUPPLIES: 2024/25 FINANCIAL YEAR

During the 2024/25 financial year, the Western Cape Government's, through the **Department of Health and Wellness** spent **R2.04 billion** on essential medical supplies.



Key Items Procured:

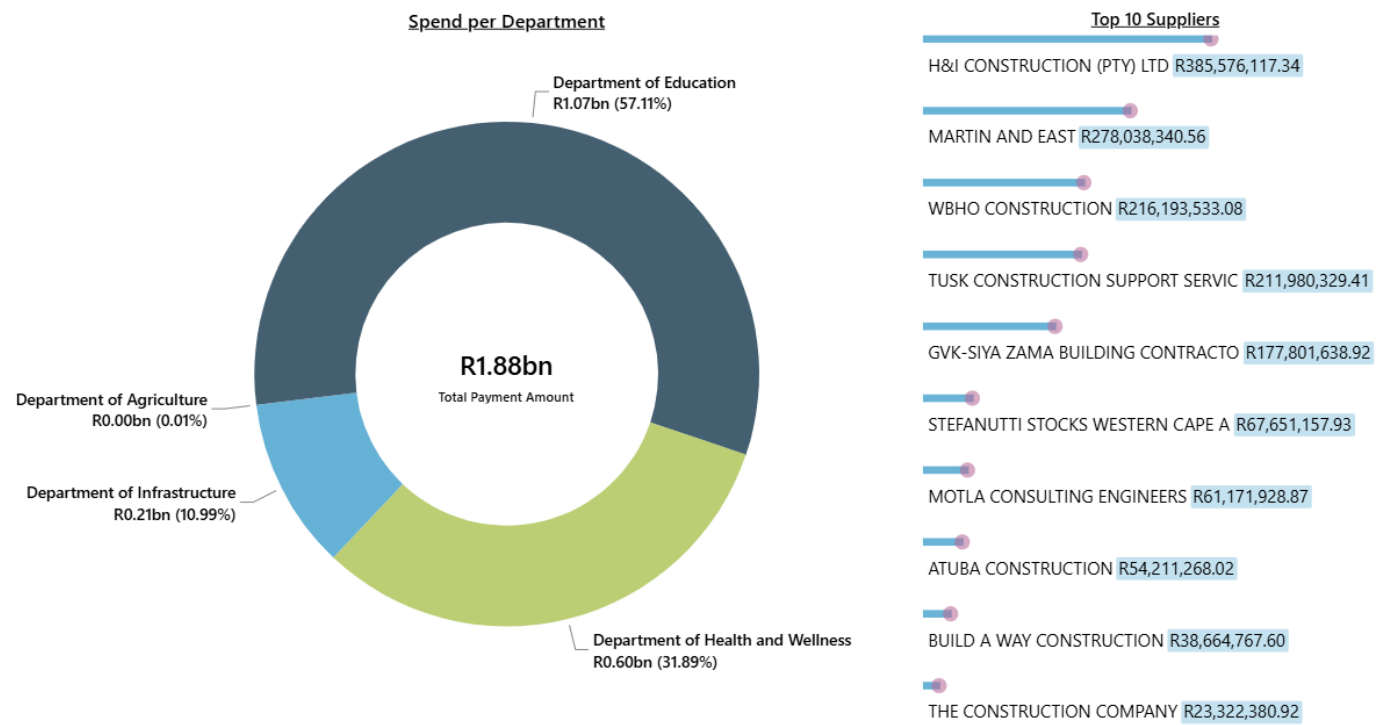
- Blood products & plasma
- Surgical & medical supplies
- Implantable sets
- Surgical consumables



Major Expenditure Items

- R159 491 125.31 → Western Cape Blood Services
- R61 848 431 → Medtex SA for healthcare products

These investments are essential to ensuring quality healthcare for all residents.



BUILDING INVESTMENTS: 2024/25 FINANCIAL YEAR

The Western Cape Government spent R1.88 billion towards building projects, with contributions primarily from three key departments:

Department of Education

R1.07 billion (57.11%) for upgrading and improving existing school buildings.

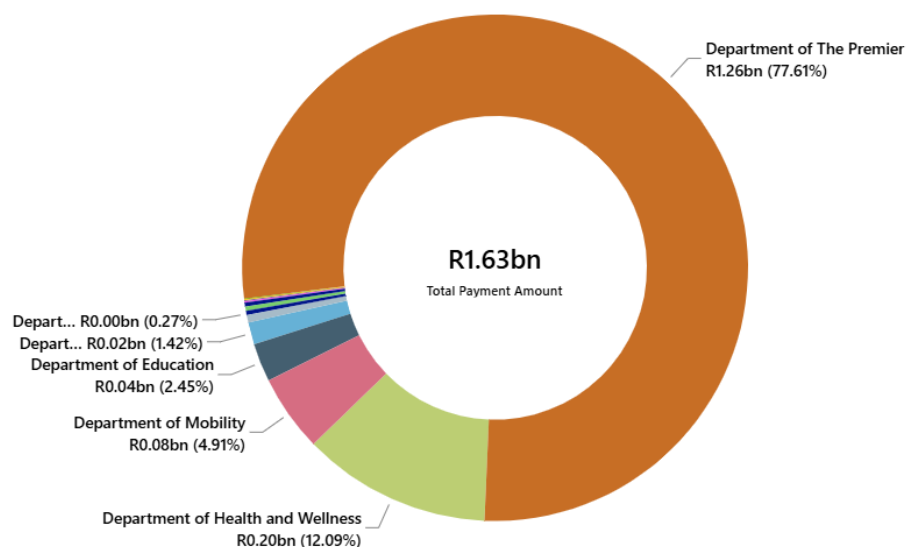
Department of Health and Wellness

R0.60 billion (31.89%) for construction of new buildings and refurbishment in the health sector.

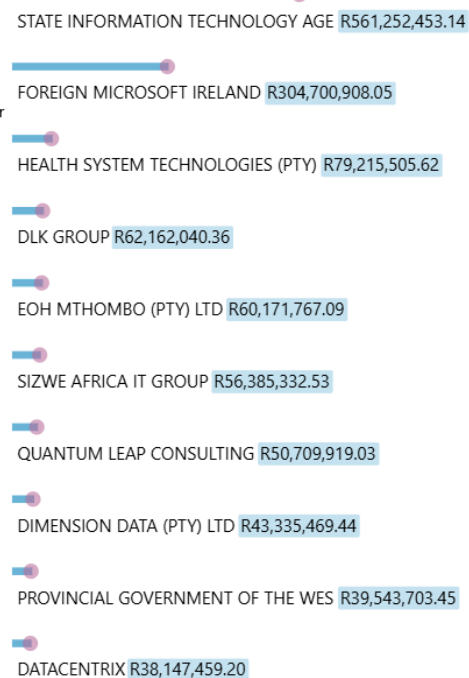
Department of Infrastructure

R0.21 billion (10.99%) for new buildings and upgrades across the province.

Spend per Department



Top 10 Suppliers



COMPUTER SERVICE INVESTMENT: 2024/25 FINANCIAL YEAR

The Western Cape Government's spent a total of **R1.63 billion**, of which the **Department of the Premier** spent **R1.26 billion**, while the **Department of Health and Wellness** spent **R0.20 billion** on computer services.



Driving Service Delivery Through Technology

Most of these investments were channeled through the Department of the Premier's Centre for e-Innovation (Cel) — dedicated to enhancing service delivery across the province using Information and Communication Technologies (ICT).



Cel's Key Focus Areas:



Strategic ICT



IT Management



Transversal Applications



Connected Government – computer services & infrastructure



Key Expenditure

- **R561 252 453.14** → State Information Technology Agency (SITA) for specialised services.
- **R304 700 908.05** → Foreign Microsoft Ireland for IT solutions.

These investments are critical for driving technological advancements and improving public sector efficiency in the Western Cape.

PART B: BUILDING A CAPABLE STATE

MODERNISING PROCUREMENT FOR EFFICIENCY AND TRANSPARENCY

The WCG is improving how it buys goods and services by using technology and data. These updates make the process smoother, more transparent, and more accountable.

Key Improvements:

- **Faster and Smarter Processes:** The Western Cape Supplier Evidence Bank (WCSEB) and Procurement Planning Toolkit are now part of the electronic Procurement Solutions (ePS), making procurement more efficient.
- **Better Decision-Making:** These tools help departments plan and manage procurement based on real data.
- **Easier for Suppliers:** Suppliers now have a simpler process with less paperwork and better access to opportunities.

By modernising procurement, WCG ensures fair, transparent, and efficient service delivery that benefits both government departments and suppliers.

METHODS OF PROCUREMENT USED IN WCG

The following procurement methods as regulated have been utilised in government, and will continue to be, followed in the WCG:



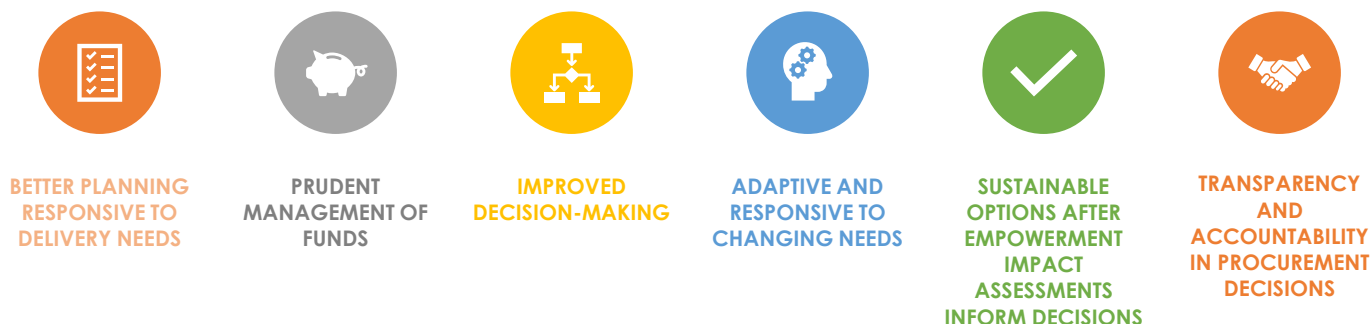
The image shows various approaches to procurement used by the WCG to ensure buying processes are efficient, transparent, and responsive.

- **Competitive Bidding:** Used for purchases over R2 001. Requests for proposals (RFQs) apply up to R1 million, while formal bids are required for amounts above R1 million.
- **Limited Bidding:** Selects specific suppliers, service providers, or contractors from a pre-approved group.
- **Emergency Procurement:** Follows special policies for urgent needs.
- **Participating in Contracts:** Uses contracts set up by other government entities under National Treasury rules.
- **Procurement from Transversal Contracts:** Uses national or provincial contracts for efficiency.
- **Honouring Existing Contracts:** Continues using valid contracts from previous years.
- **Disaster Procurement:** Follows national, provincial, or municipal rules for disaster-related purchases.

PROCUREMENT PLANNING

Procurement plans are an essential part of the WCG's procurement activities for a financial year. This ensures that procurement activities are aligned to service delivery objectives and budgets.

Procurement Planning Rationale



Automated Procurement Planning Toolkit

The WCG introduced an **Automated Procurement Planning Toolkit** in the 2021/22 financial year. All provincial departments now use this toolkit to capture their procurement plans, helping the **Provincial Treasury** to create a provincial-wide procurement plan. The toolkit also assists in tracking departmental progress every quarter.

Key Points:

- All departments submitted their final procurement plans for 2024/25 by 31 March 2024.
- Plans may change due to budget updates, strategic shifts, or new needs.
- Published plans on the National Treasury eTender Portal and Provincial Treasury website show planned procurement but may not reflect all opportunities during the year. Updated changes are confirmed after the adjustment budget process and procurement plans are updated.

DIGITAL PROCUREMENT IN THE WESTERN CAPE

The WCG has used digital platforms for procurement since 1999 to cut red tape, improve efficiency, and ensure transparency. In 2016, the National Treasury made it mandatory for all suppliers and provinces to register on the **Central Supplier Database (CSD)**.

To simplify doing business with the government, WCG introduced **ePS (electronic Procurement Solution)** and **WCSEB (Western Cape Supplier Evidence Bank)**. These systems streamline procurement, increase transparency, and create more opportunities for businesses to work with government.

e-Procurement Solution (ePS)

- Since 1999, WCG has employed an e-Procurement Solution for transactions up to R500 000.
- On 01 December 2021, WCG launched an upgraded in-house ePS, extending its capacity to handle procurements up to R1 million.

Benefits of ePS

FOR SUPPLIERS

**More Opportunities:**We provide procurement chances to a wide range of suppliers.

**Increased Competition:**We encourage a competitive market.

**Simplified Processes:** We automate and streamline procurement to make it easier.

**Ease of Business:** Doing business with WCG is made simple.

**Transparency and Accountability:**We ensure clear and accountable processes.

**Support for Tendering:**We help and support suppliers in the tender process..

FOR DEPARTMENTS

**Easier Compliance:** Simplifies adherence to legislation.

**Increased Productivity:** Boosts efficiency by reducing paperwork and phone costs.

**Verified Suppliers:** Access to the latest and vetted supplier information, held centrally.

**Fairness and Transparency:** Ensures fair processes and reduces chances for irregularities, fraud, and collusion.

**Accurate Information Management:** Provides an accurate audit trail of all transactions.

ePS automate procurement for transactions up to R1 million, reducing paperwork, speeding up decision-making, and ensuring a fair, competitive environment for suppliers. This system helps government departments manage their procurement more efficiently and ensures that suppliers have a smoother, more accessible experience.

Benefits of WCSEB

The ePS includes the Western Cape Supplier Evidence Bank (WCSEB), a central repository for essential supplier documentation. Key benefits include:



Centralized Information: The WCSEB uses the CSD as its primary data source, ensuring suppliers meet all tender requirements.



Document Repository: Essential documents like WCBD 4 (Declaration of Interest), WCBD 6.1 (B-BBEE certification), and affidavits are stored in the WCSEB.



Supplier Compliance: Active suppliers must have a valid WCBD 4, renewed annually, to participate in ePS procurement. Expired documents result in suspension

WCSEB connects to the National Treasury's **Central Supplier Database (CSD)**, and stores verified supplier information in one place. This ensures suppliers meet minimum compliance requirements, making it easier for businesses to apply for tendered contracts.

The Procurement Client Centre (PCC) process document requests within 3 to 7 working days from the date of submission. This includes:

- **Profile updates:** Usually processed and uploaded to the database within 3 to 5 working days.
- **New registrations:** Usually processed and uploaded to the database within 3 to 7 working days.
- **Note:** the above timelines may be extended if there are any outstanding information, issues or discrepancies that need to be resolved prior to concluding the registration process.

2024/25 ANNUAL PROCUREMENT DISCLOSURE REPORT

16

Both systems help create a fair, transparent, and efficient procurement process. By using these tools, the WCG supports businesses, especially small and historically disadvantaged ones - while ensuring public funds are used responsibly.

Supplier Registration

The WCG has made it easy for suppliers to switch to the new electronic Procurement Solutions (ePS). Suppliers registered on the WCSEB receive assistance in activating their profiles. Once activated, they get an email with login details and a step-by-step [ePS Tutorial](#) video on the WCG website.

Current Supplier Status

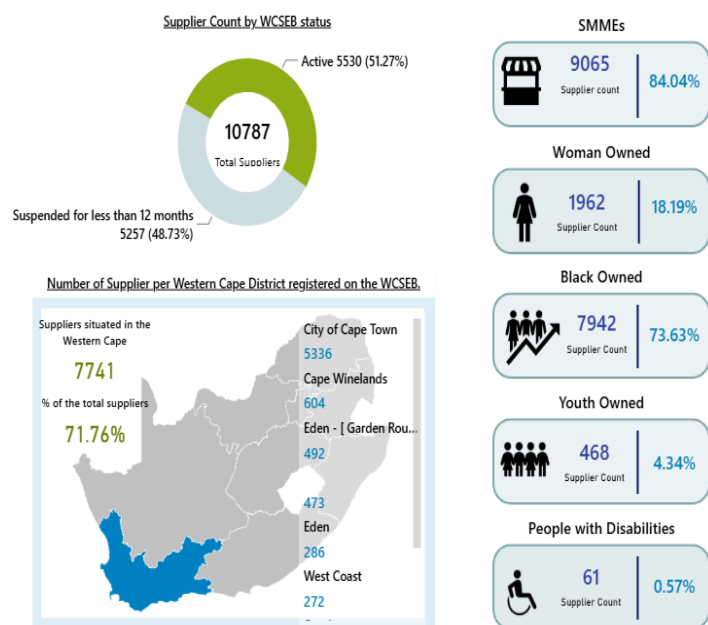
- **Total Suppliers:** 10 267
- **Active Suppliers:** 55.16 per cent (5 663)
- **Suspended Suppliers:** 44.84 per cent (4 604) due to outdated documents.

5.09 per cent of suppliers have not activated their **ePS** profiles, making them ineligible for procurement. **39.96 per cent** have active profiles but are suspended due to the expired WCBD 4 forms. To stay eligible for government contracts, suppliers must **keep their ePS profiles active and update their documents regularly**.



PDR: Western Cape Supplier Evidence Bank

Supplier Categories as aligned to the RDP goals



WCSEB Performance

In alignment with Reconstruction and Development Programme (RDP) goals, the supplier breakdown includes:

- **Small, Medium, and Micro Enterprises (SMMEs):** 84.04% (9 065 suppliers)
- **Women-Owned Businesses:** 18.19% (1 962 suppliers)
- **Black-Owned Businesses:** 73.63% (7 942 suppliers)
- **Youth-Owned Businesses:** 4.34% (468 suppliers)
- **Businesses Owned by People with Disabilities:** 0.57% (61 suppliers)

Most registered suppliers (71.76 per cent) are based in the Western Cape, including: 5 336 in the City of Cape Town; 965 in the Eden/Garden Route; 604 in the Cape Winelands; These numbers highlight the government's commitment to supporting a diverse range of suppliers, including historically disadvantaged businesses. **Keeping an active WCSEB status is essential for accessing procurement opportunities. This also assists in supporting the transformation and empowerment goals in WCG procurement processes.**

PART C: GOVERNING FOR GROWTH

SUPPORTING ECONOMIC INCLUSION THROUGH PROCUREMENT

The visual below depicts WCG payments to suppliers registered on the WCSEB and their compliance with B-BBEE scorecards as outlined by the Broad-Based Black Economic Empowerment (B-BBEE) Act:

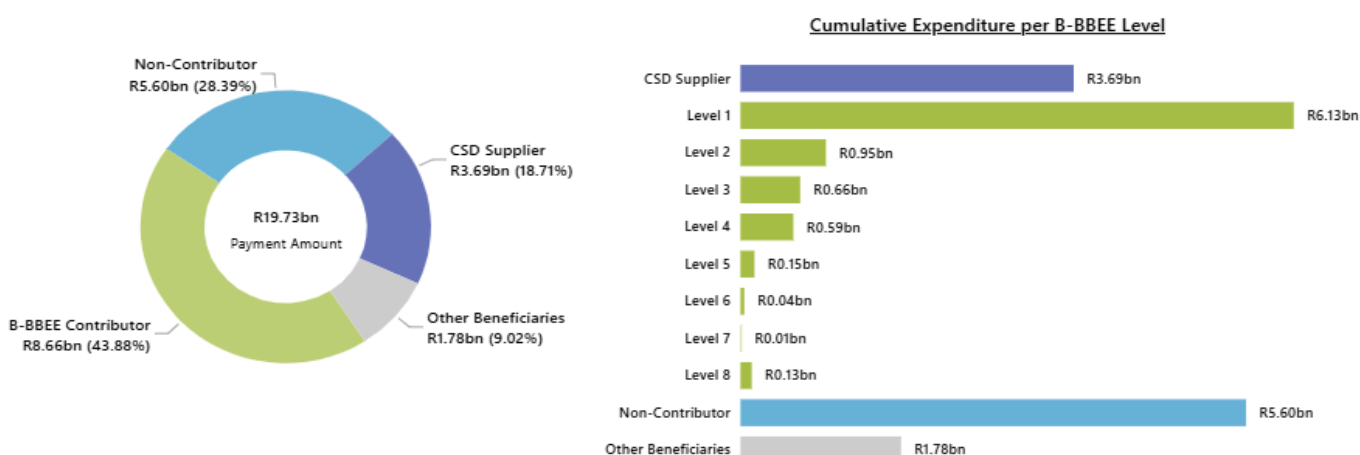
Why Preferential Procurement Matters:

- Encourages support for **black-owned and historically disadvantaged businesses**.
- Incentivises partnerships with suppliers who have strong **B-BBEE ratings** (based on black ownership, management, skills development, and community upliftment).
- Helps **empower small, women-owned, and youth-owned enterprises**, driving economic growth and transformation.

Regulatory Updates:

- **New Rules:** The revised Preferential Procurement Policy Framework Act: Regulations, 2022 (PPFR) were introduced on 4 November 2022 and took effect on 16 January 2023.
- **Current Approach:** The WCG will keep its existing procurement system until further policy decisions and technical reviews are completed, ensuring a smooth transition and compliance with regulations.

EXPENDITURE ANALYSIS PER B-BBEE LEVEL FOR 2024/25 FINANCIAL YEAR



RATIONALE FOR USING B-BBEE CERTIFICATION IN PROCUREMENT

1. **Regulatory Compliance:** Provincial departments use B-BBEE certification to award points, following the Preferential Procurement Regulations (PPR) 2022.
2. **Clear Goals:** B-BBEE scorecards help address historical disadvantages and support Reconstruction and Development Programme (RDP) goals, ensuring compliance with National Treasury rules.
3. **Flexible Application:** The Preferential Procurement Policy Framework Act (PPPFA) allows broad interpretation, giving state entities flexibility in applying specific goals.

B-BBEE Impact during the 2024/25 financial year

- 43.88% of the budget supported B-BBEE registered companies.
- 28.39% went to non-B-BBEE contributors.
- 27.73% is attributed to "other beneficiaries" registered on CSD whose B-BBEE credentials are not verified at this stage via the WCSEB as of 31 March 2025.

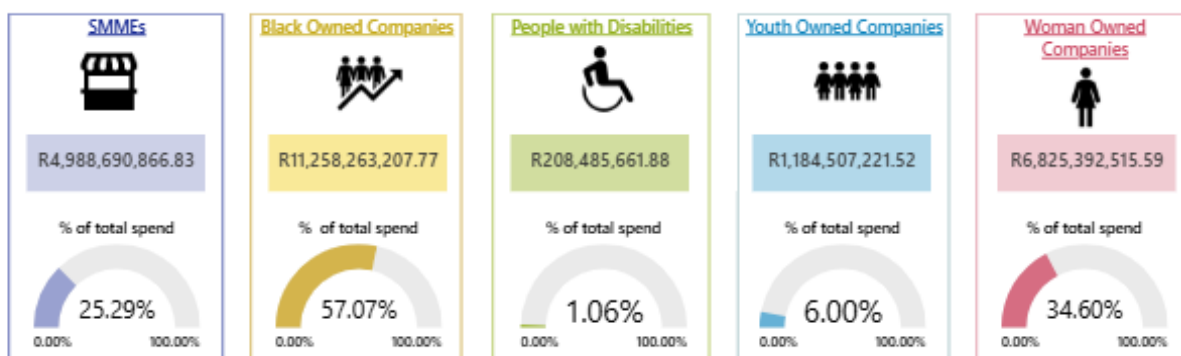
RDP GOALS AND EXPENDITURE TO DISADVANTAGED GROUPS: 2024/25 FINANCIAL YEAR

In alignment with the Reconstruction and Development Programme (RDP) goals, the WCG's expenditure for 2024/25 financial year demonstrates a strong focus on empowering disadvantaged groups. The breakdown is as follows:

- **25.29% (R4,988,690,866.83)** of spending supporting **SMMEs**,
- **57.07% (R11,258,263,207.77)** went to **black-owned companies**
- **6.00% (R1,184,507,221.52)** was directed to **youth-owned companies**
- **34.60% (R6,825,392,515.59)** supported **woman-owned companies**

This expenditure reflects the government's commitment to fostering economic growth and inclusion through targeted procurement practices.

To note: The spending amounts above are not cumulative totals, as some suppliers are represented in more than one category or RDP goal.

Spend per categories of persons historically unfairly discriminated against and as aligned to RDP Goals :
WESTERN CAPE BREAKS NEW GROUND IN EMPOWERING WOMEN ENTREPRENEURS - (34.60% - R6,825, 392, 515.59)

The WCG has achieved a landmark in its drive to create a more inclusive economy. For the 2024/25 financial year, women-owned companies secured 34.6% of provincial procurement spend worth R6.84 billion.

This is the first time the province has crossed the 30% mark, and it represents a major jump from the 23.4% recorded in 2023/24.

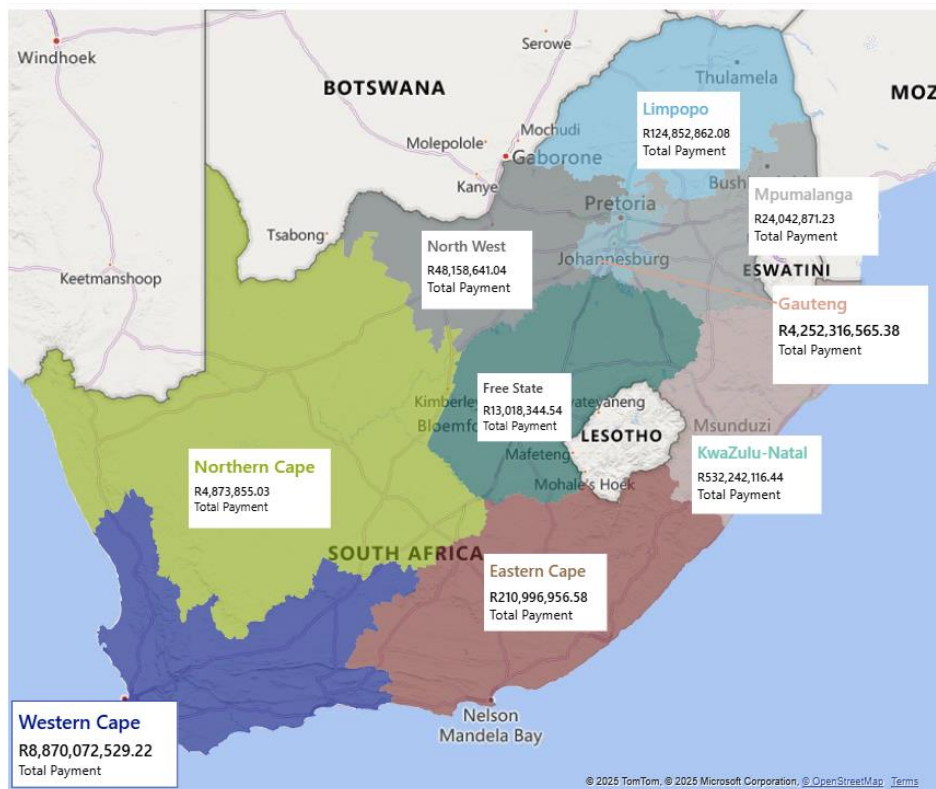
A key part of this success is the Western Cape Supplier Evidence Bank (WCSEB), which acts as a real-time marketplace where government departments can easily find and work with credible suppliers. By using the WCSEB to connect directly with women-owned businesses without the need for special set asides or compulsory sub-contracting. The WCG is showing that smart, open procurement can transform opportunities for women entrepreneurs.

This milestone demonstrates that inclusive growth is possible when innovation and good governance meet, and it sets a new benchmark for public procurement in South Africa.

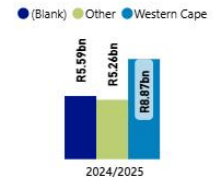
CONTRIBUTIONS TOWARDS THE LOCAL ECONOMY FOR 2024-2025 FINANCIAL YEAR

Regional information is extracted from the CSD and WCSEB and is an indication of where the suppliers' head offices are situated. For some suppliers the head office might be situated in other provinces.

Spend per Region



Total Spend to suppliers situated in the Western Cape vs Other Provinces



Province	Payment Amount	%GT
	R5,594,172,461.72	28.36%
	R51,547,079.14	0.26%
Eastern Cape	R210,996,956.58	1.07%
Free State	R13,018,344.54	0.07%
Gauteng	R4,252,316,565.38	21.56%
KwaZulu-Natal	R532,242,116.44	2.70%
Limpopo	R124,852,862.08	0.63%
Mpumalanga	R24,042,871.23	0.12%
North West	R48,158,641.04	0.24%
Northern Cape	R4,873,855.03	0.02%
Western Cape	R8,870,072,529.22	44.97%
	R1,344,670,770.24	6.82%
Cape Winelands	R252,914,636.81	1.28%
Central Karoo	R20,005,027.81	0.10%
City of Cape	R6,571,499,517.98	33.31%
Eden	R421,388,245.76	2.14%
Overberg	R70,463,348.84	0.36%
West Coast	R189,130,981.78	0.96%
Total	R19,726,294,282.40	100.00%

WHERE THE MONEY WENT (2024/25 FINANCIAL YEAR)

Western Cape: R 8,870,072,529.22 (44.97% of total spend).

Of this, R6.57 billion went to Cape Town suppliers

Republic of South Africa: R10.86 billion (55.03% of total spend)

- Gauteng is the largest domestic recipient outside WC: R4.25 bn (21.6% of total).
- Other provinces each receive <3% of total spend.

International: R 304,700,908.05 (1.5% of the total spend)

- This spend is structurally unavoidable, given that certain proprietary technologies (like Microsoft licences) are only available from international sources.

BUSINESS OPPORTUNITIES

Quotations Advertised via the ePS during the 2024/25 financial year



41 180

RFQs published



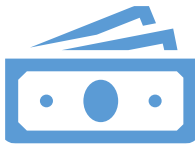
21 404

RFQs awarded/finalised



1 668

Successful suppliers



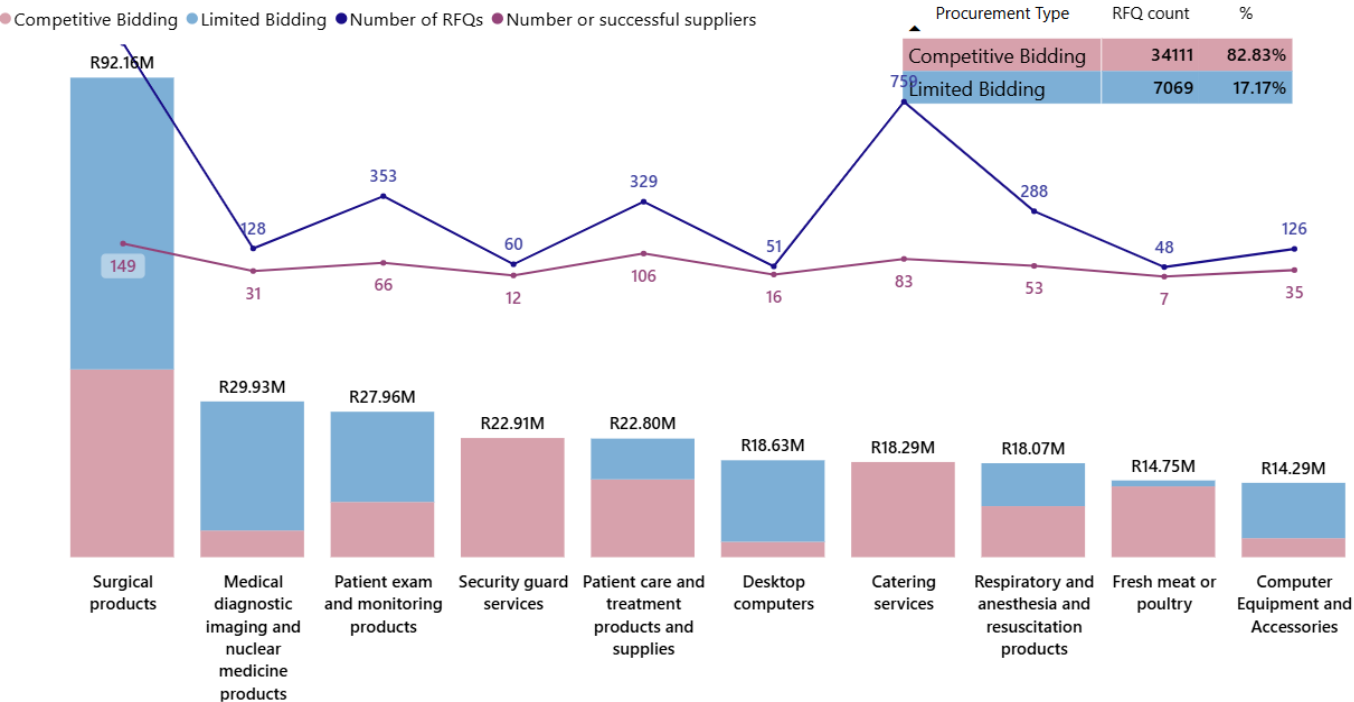
R1.48 billion

Awarded value

ePS REFLECTIONS

Top 10 Commodities Awarded via the ePS

Top 10 Commodities based on Total Award Value and number of RFQs awarded.



- Surgical Products
- Medical diagnostic imaging and nuclear medicine products
- Patient Care and Treatment Products and Supplies

Top Commodities Awarded

In the latest procurement period, the public sector awarded contracts for key commodities as follows:

- **Surgical Products:** R92.15 million across 1 011 RFQs to 149 suppliers.
- **Medical Diagnostic imaging and nuclear medicine products:** R29.93 million across 128 RFQs to 31 suppliers.
- **Patient exam and monitoring products:** R27.96 million across 353 RFQs to 66 suppliers.

Procurement Methods Utilised via the ePS during the 2024/25 financial year



64.19% opportunities published via competitive quotations with a threshold value of R10 000 to R1 million



15.76% opportunities published via competitive price quotations with a threshold value of R2 000 to R10 000



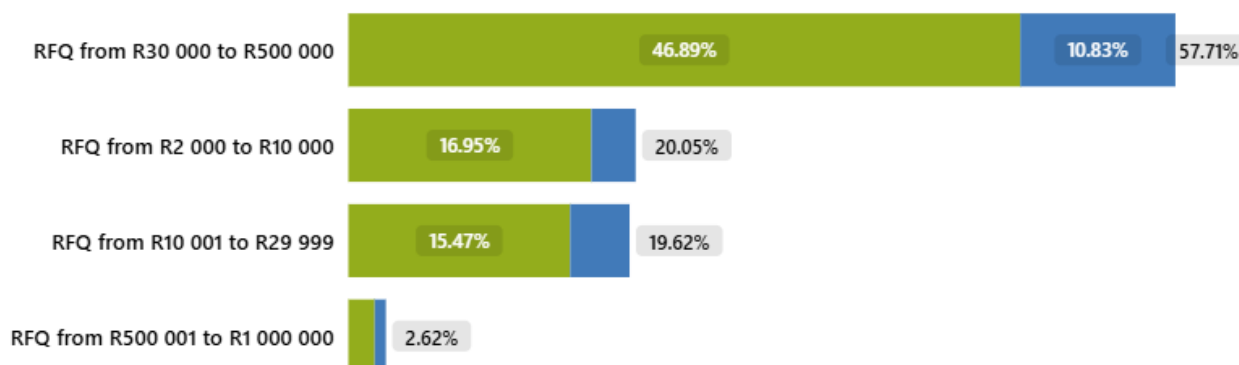
3.09% opportunities published via limited bidding with a threshold value of R2 000 to R10 000



16.95% opportunities published via limited bidding with a threshold value of R10 000 to R1 million

% of RFQs Awarded per Threshold and Procurement Type

● Competitive Bidding ● Limited Bidding



Procurement Type	Total RFQ Award Value	Number of RFQs awarded
Competitive Bidding	R1,035,599,097.00	17369
RFQ from R10 001 to R29 999	R58,553,648.00	3312
RFQ from R2 000 to R10 000	R20,871,400.00	3629
RFQ from R30 000 to R500 000	R763,956,593.00	10036
RFQ from R500 001 to R1 000 000	R192,217,456.00	392
Limited Bidding	R441,597,013.00	4035
RFQ from R10 001 to R29 999	R16,417,331.00	888
RFQ from R2 000 to R10 000	R3,952,891.00	662
RFQ from R30 000 to R500 000	R292,890,352.00	2317
RFQ from R500 001 to R1 000 000	R128,336,439.00	168
Total	R1,477,196,110.00	21404

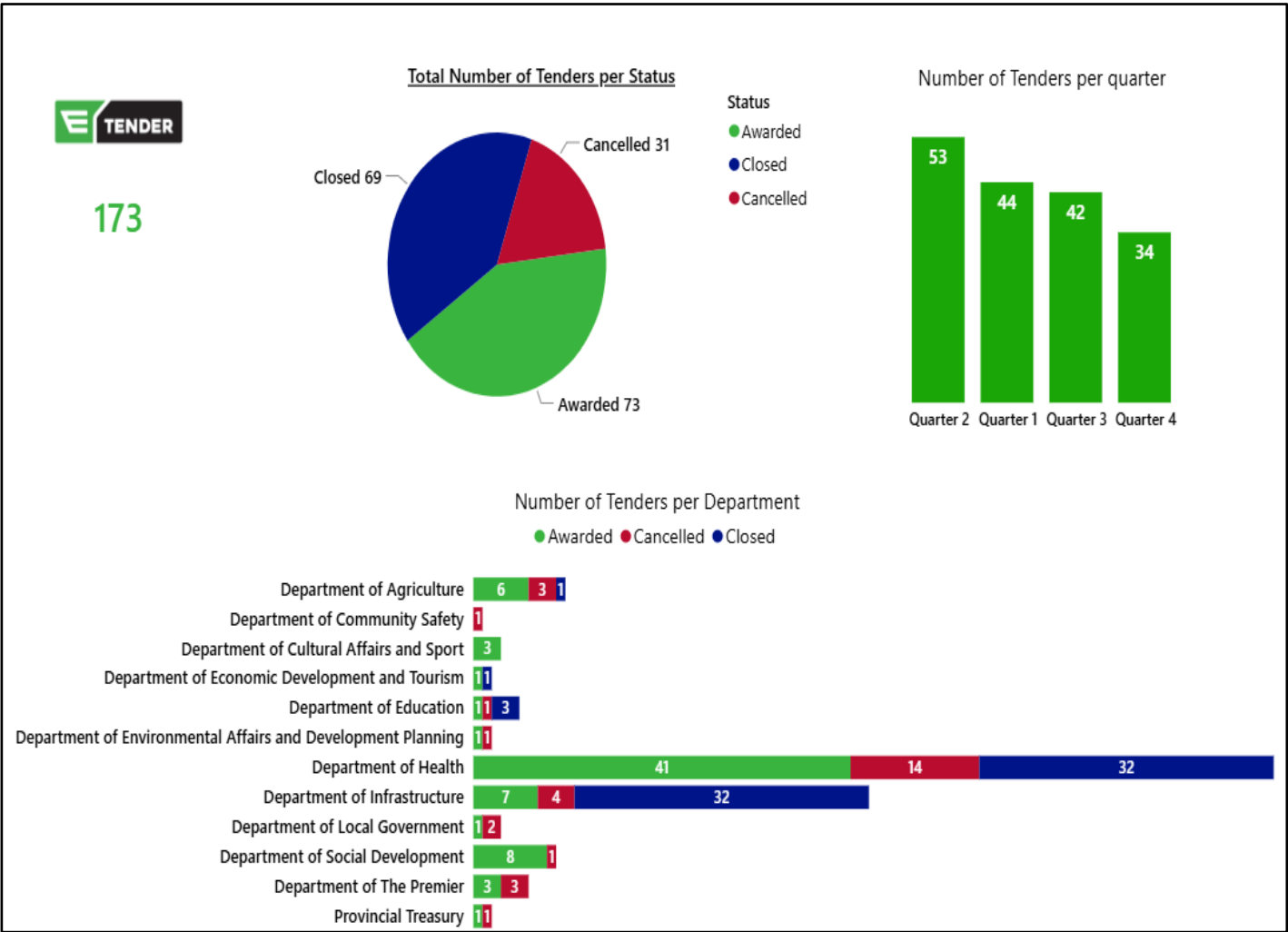
FORMAL TENDERS ADVERTISED VIA THE NATIONAL TREASURY e-TENDER PORTAL

From 2 January 2023, all government departments must advertise their tenders on the National Treasury's **e-Tender Portal**. This makes it easier for the public to access information about available opportunities, awarded contracts, and any updates related to government bids.

During the 2024/25 financial year:

- **69 bids** were advertised,
- **73 awards** were published, and
- **31 bids** were cancelled.

TENDERS ADVERTISED FOR NEW BID INVITATIONS; AWARDS AND CANCELLATIONS VIA THE NATIONAL TREASURY E-TENDER PORTAL



PART D: SUPPLIER DEVELOPMENT AND EMPOWERMENT

SUPPLIER SUPPORT

In 2019, the WCG set up the **Procurement Client Centre (PCC)** to improve procurement processes and support suppliers. The PCC offers face-to-face assistance with:

- Profile registration and maintenance
- Document management
- General inquiries

The centre aims to make it easier for suppliers to work with the WCG, enhance their skills, and resolve any issues, ultimately improving government procurement and service delivery to residents.



TECHNOLOGY SERVICES

e-Procurement;
WCSEB; CSD



SERVICE DESK

Query handling;
Advice &
Guidance



LEARNING

Training; Videos;
Podcasts,
Webinars;
Open days; Web
enablement



COMPLAINTS HANDLING

Mediation;
Redress



SERVICE & INFORMATION MANAGEMENT

Transparency (PDR);
Booking tool; Perception
surveys, resource &
Information management

The PCC provides a range of services designed to simplify doing business with the government. It assists provincial departments, entities, municipalities, and suppliers with procurement support.

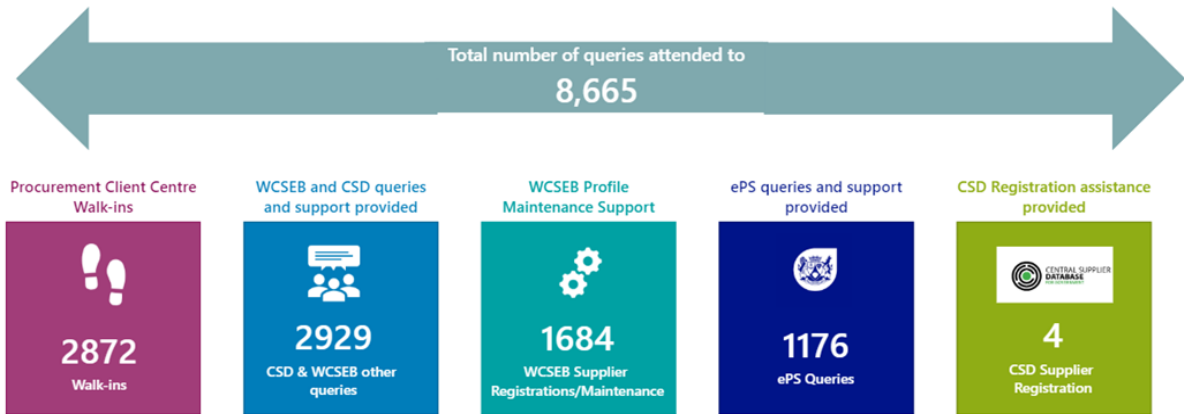
Key services include:

- An integrated helpdesk to guide clients through tender processes.
- Assistance for suppliers in registering and maintaining profiles on the National Treasury's Central Supplier Database (CSD) and the WCG's WCSEB.
- Support for the ePS.

These services aim to enhance accessibility and efficiency in government procurement.



Procurement Client Centre Performance Report



Frequently Asked Questions (FAQs) and Resources

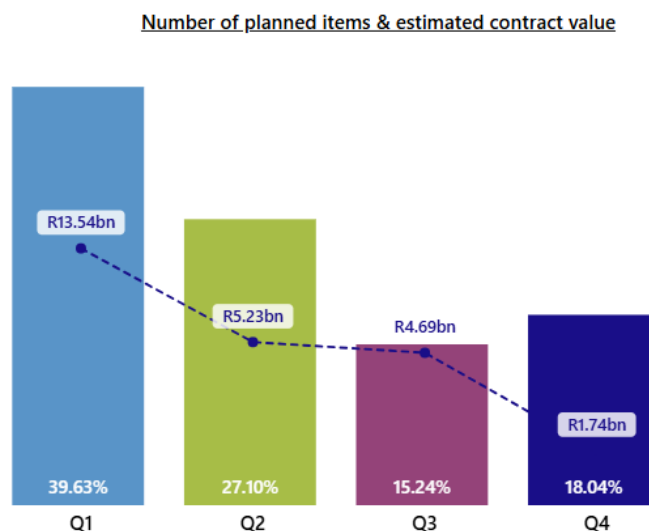
- For additional support the PCC offers comprehensive FAQs related to the CSD and WCSEB. You can access these FAQs: [Here](#) .
- FAQs and video tutorial for the Provincial Treasury's in-house ePS are available [here](#) .

These FAQs are regularly reviewed and updated to keep suppliers informed about the latest developments regarding the databases and ePS.

PART E: PROCUREMENT PLANNING 2024/25

PLANNED ITEMS PER DEPARTMENT FOR 2024/25 FINANCIAL YEAR

273 Number of plans approved	14 Number of items where social benefit can be achieved
2362 Number of planned procurement items	7 Number of items Empowerment Assessment
486 Number of Commodities	119 Number of items on the Performance Plan
R25.21bn Total Estimated contract value	220 Number of planned engagements for the year



Number of planned items per department

Department New	Est.Total Value	Count of Item Ref.No.
Department of Health and Wellness	R16,628,877,315.84	1296
Department of Education	R5,630,448,977.83	368
Department of Mobility	R1,643,103,265.92	82
Department of The Premier	R729,325,494.72	123
Department of Social Development	R292,721,044.61	83
Department of Police Oversight and Community Safety	R99,947,327.35	19
Department of Agriculture	R69,750,046.84	129
Department of Local Government	R43,056,000.00	34
Department of Economic Development and Tourism	R30,180,811.00	50
Department of Environmental Affairs and Development Planning	R24,630,990.00	11
Provincial Treasury	R13,430,580.63	13
Department of Cultural Affairs and Sport	R9,516,435.25	154
Total	R25,214,988,289.99	2362

Number and value of items per Procurement Process

Procurement Process	Number of Items	Items % of GT	Total Estimated Value	%GT Total Estimated Value
COMPETITIVE BIDDING	1025	43.40%	R21,416,300,399.22	84.93%
TRANSVERSAL CONTRACT	169	7.15%	R1,222,943,997.72	4.85%
LIMITED BIDDING - MULTI SOURCE	62	2.62%	R1,011,962,842.76	4.01%
DEPARTMENTAL CONTRACT	168	7.11%	R610,228,572.21	2.42%
FORMAL QUOTATIONS	810	34.29%	R423,224,553.69	1.68%
LIMITED BIDDING - SINGLE SOURCE	65	2.75%	R358,657,965.26	1.42%
LIMITED BIDDING - SOLE SOURCE	42	1.78%	R138,277,390.90	0.55%
EMERGENCY PROCUREMENT	6	0.25%	R16,536,730.00	0.07%
FRAMEWORK AGREEMENT	8	0.34%	R8,471,900.00	0.03%
INFORMAL QUOTATIONS	7	0.30%	R8,383,938.23	0.03%
Total	2362	100.00%	R25,214,988,289.99	100.00%

NB: The above information has been extracted from the Annual Procurement Planning Toolkit. It should be noted that the Department of Infrastructure submitted its annual procurement plan manually and is therefore not included in the statistics reflected above.

The **Department of Infrastructure** has planned the procurement of **423** items with an estimated total value of **R5 543 800 790.00**

For the 2024/25 financial year, the WCG planned to procure **2 785** items with an estimated total value of **R30.76 billion** (this is an estimated contract commitment value and not expenditure for the year.) The top two spending departments to date are:

- The **Department of Health and Wellness**, which leads with a budget of **R16.63 billion**, accounting for more than half of the total planned procurement, and
- The **Department of Education** has **R5.63 billion** allocated for 368 items.

Competitive Bidding is a key part of the WCG’s procurement strategy, making up **R21.42 billion** of the total planned procurement value. This method highlights the Province’s commitment to transparency, competition, and getting the best value for money. With 1 025 items planned, it is clear that a large portion of the Province’s procurement projects use this approach to ensure accountability and fair pricing.

169 of the planned items were earmarked to follow **limited bids**, as outlined below:

- 65 through a single-source process;
- 42 through a sole-source process; and
- 62 through a multi-source limited bidding process.

PERFORMANCE INFORMATION ON PROCUREMENT PLANNING TOOLKIT BY THE END OF QUARTER 4 OF 2024/25 (ALL 12 PROVINCIAL DEPARTMENTS, EXCLUDING THE DEPARTMENT OF INFRASTRUCTURE)



This dashboard provides a consolidated view of procurement progress across twelve departments for the 2024/25 financial year. The visual highlights planned versus actual awards, performance against targets, and the total value and budget trends by quarter.

A total of 2 391 projects were originally planned, but this was later increased to 2 858 projects to include new or rolled-over work. Out of these, 1,846 projects were completed, which is 77 per cent of the original plan and 65 per cent of the revised plan.

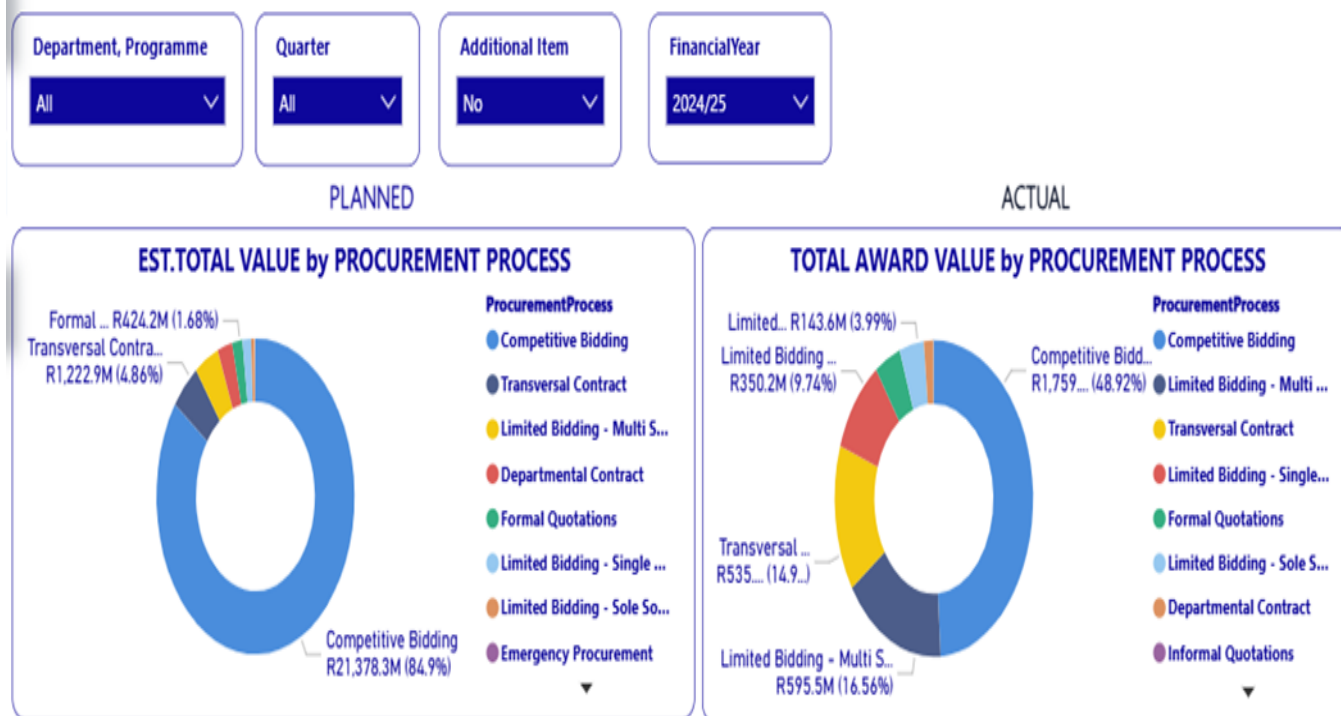
In the first quarter, the estimated value of projects was **R13.5 billion**, far higher than the available budget of R2.6 billion. This gap suggests that departments may have overestimated project costs or not fully aligned plans with the budget.

Spending on projects was **highest in Quarter 2 (R1.5 billion)** but then dropped steadily in Quarters 3 and 4. This could point to delays, less procurement activity, or shifts in budgets later in the year.

Overall, more than three-quarters of the original planned projects were successfully delivered, showing **good progress**. Procurement activity was especially strong in Quarter 2, and from then onward, the **cost of projects was more closely matched to the available budget**. The upward adjustment in planned projects also shows a **proactive effort to meet growing needs**.

Progress per Procurement Process for All Departments

for All Programmes



- The Western Cape Government is committed to fair and transparent procurement. Most opportunities, worth **R21.38 billion** (85 per cent), were planned through a competitive bidding process, ensuring value for money and open competition.
- About **R1.22 billion** was planned for transversal contracts (shared contracts used across departments to save costs and standardise services). However, the actual awards came to **R535 million** (15 per cent). This lower amount may be due to changes in demand, slower uptake by departments, or challenges with suppliers.
- Since tender opportunities change throughout the year, it is important for suppliers to stay informed and prepared. You can use the links below to keep up to date with new opportunities.
- eProcurement Solution: [here](#)
- eTender: [here](#)

CONCLUSION

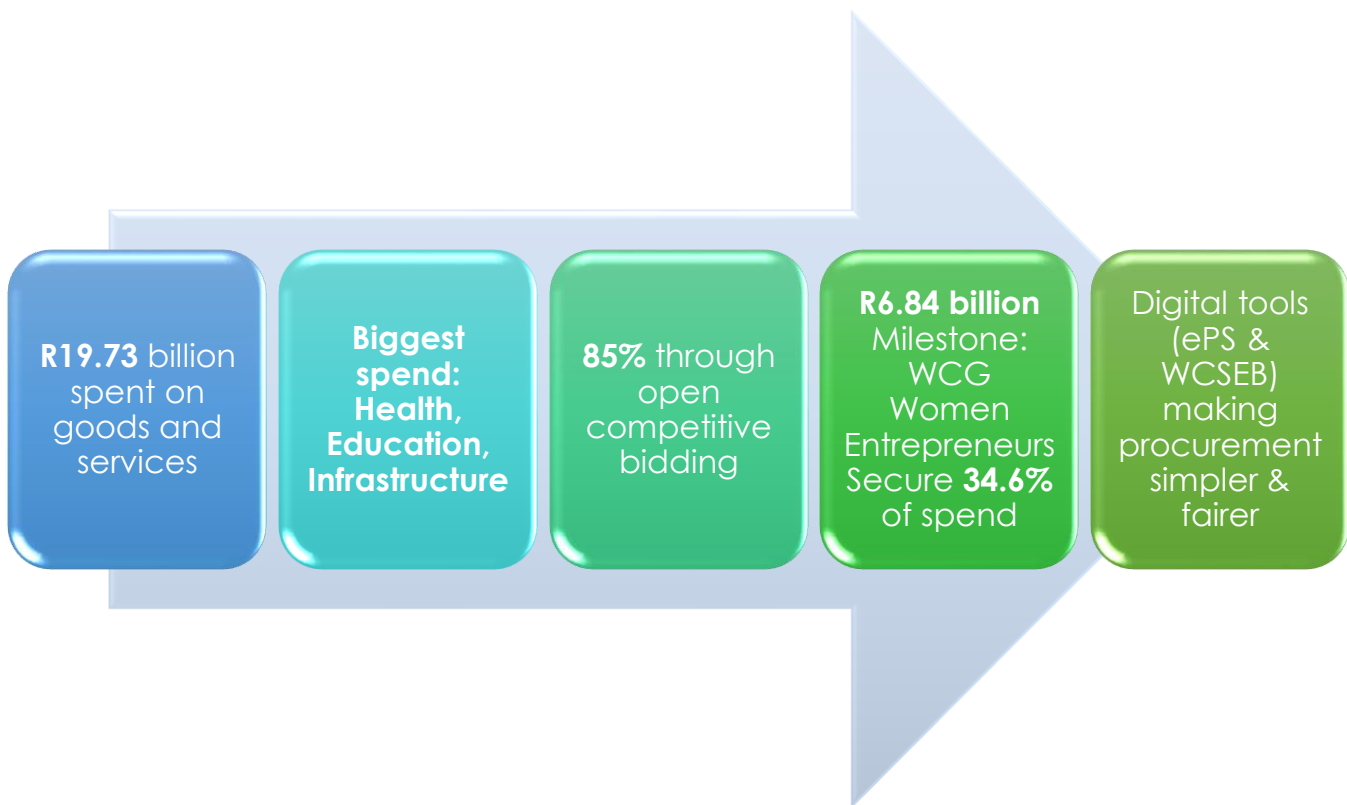
The 2024/25 financial year saw the Western Cape Government invest **R19.73 billion** in goods and services, with the largest shares directed towards **healthcare (R8 billion), infrastructure (R5.3 billion), and education (R3.6 billion)**. More than three-quarters of planned awards were successfully delivered, showing strong progress despite economic pressures and shifts in departmental budgets.

Most opportunities, worth **R21.38 billion (85 per cent)**, were earmarked through open competitive bidding, reflecting our continued focus on fairness, transparency, and value for money. At the same time, procurement spend supported **black-owned (57.07 per cent), women-owned (34.6 per cent), and youth-owned (6 per cent)** businesses, underscoring our commitment to advancing the RDP goals of inclusion and empowerment.

Digital tools such as the e-Procurement Solution (ePS) and the Western Cape Supplier Evidence Bank (WCSEB) continue to modernise procurement, making it simpler for businesses — particularly SMMEs — to access opportunities. With more than 10,000 suppliers registered, these platforms are reducing red tape, improving oversight, and creating opportunities across the province.

While some challenges remain, such as the lower-than-expected uptake of transversal contracts and initial variances in procurement planning, the improvement in budget alignment from Quarter 2 onward demonstrates stronger financial discipline and more realistic forecasting.

Looking ahead, the Western Cape Government will continue to refine procurement systems, invest in digital transformation, and strengthen partnerships with suppliers. By combining responsible financial management, inclusive procurement, and innovation, we aim to deliver quality services today while building a more resilient and prosperous Western Cape for tomorrow.



CONTACT DETAILS FOR PROVINCIAL DEPARTMENTS AND ENTITIES

Department	Head of Department	CFO	Contact Details (HoDs)	Contact Details (CFOs)
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Economic Development and Tourism	Ms J Johnston	Ms. M Abrahams	Jo-Ann.Johnston@westerncape.gov.za	Mymoena.Abrahams@westerncape.gov.za
Cultural Affairs and Sport	Mr. G Redman	Ms. BG Rutgers	Guy.Redman@westerncape.gov.za	Brenda.Rutgers@westerncape.gov.za
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Public Entity	CFO	Contact Details
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Western Cape Investments and Trade Promotion Agency	Mr S Gcwabe	sandiso@wesgro.co.za
Saldanha Bay IDZ Licencing Company	Mr H Boneschans	herman@sbidz.co.za
Western Cape Cultural Commission	Ms B Rutgers	Brenda.Rutgers@westerncape.gov.za
Western Cape Language Committee	Ms B Rutgers	Brenda.Rutgers@westerncape.gov.za
Western Cape Heritage	Ms B Rutgers	Brenda.Rutgers@westerncape.gov.za
Western Cape Gambling and Racing Board	Ms. Zoe Siwa	zoe@wcgrb.co.za
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Western Cape Liquor Authority	Mr. S George	Simion.George@wcla.gov.za
Casidra	Mr. Freek van Zyl	fvanzyl@casidra.co.za

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